
ARKANSAS BEST CORPORATION

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Financial Highlights

	2000	1999
	<i>(\$ in thousands, except per share data)</i>	
OPERATIONS FOR THE YEAR		
Operating revenues	\$ 1,839,567	\$ 1,721,586
Operating income	140,152	109,707
Income from continuing operations	76,155	51,182
Loss from discontinued operations	-	(786)
Net income	76,155	50,396
Income from continuing operations per common share (diluted)	3.17	2.14
Net income per common share (diluted)	3.17	2.11
INFORMATION AT YEAR END		
Total assets	\$ 797,124	\$ 731,929
Current portion of long-term debt	23,948	20,452
Long-term debt (including capital leases and excluding current portion)	152,997	173,702
Stockholders' equity	292,190	221,052
Stockholders' equity per common share	14.45	11.19
Long-term debt-to-equity ratio (including current portion)	0.61	0.88
Number of common shares outstanding (in thousands)	20,219	19,752



Financial Measures

	12 Months Ended 12/31/00	Minimum Acceptable Level
After-Tax Return on Stockholders' Equity	29.68%	
Debt-to-Equity Ratio	0.61:1	
After-Tax Return on Capital Employed	20.04%	10.00%

Arkansas Best Corporation achieved another year of record-breaking results in 2000.

Revenues from continuing operations were \$1.84 billion compared to \$1.72 billion during last year. Income from continuing operations was \$3.17 per diluted common share, a 48.1% increase over last year's figure of \$2.14. For the third consecutive year, Arkansas Best earned the highest income in its history. Arkansas Best common stock reflected our success as the share price increased from \$12.56 on the first trading day of 2000 and traded as high as \$25.63 in January of 2001.



I am proud that throughout this year our company showed strong improvements in the three measures that define our financial goals. After-Tax Return on Capital Employed increased to 20.04% compared to 14.90% last year and our minimum acceptable level of 10.00%. After-Tax Return on Stockholders' Equity was 29.68% compared to 25.52% during the previous year. Our debt-to-equity ratio declined to 0.61 to 1 from last year's figure of 0.88 to 1. This measure is half of what it was at the end of 1998.

The operating performance and financial strength of our company was recognized and rewarded by several outside parties during 2000. Standard & Poor's upgraded Arkansas Best's corporate credit rating to investment grade. Both Standard & Poor's and Moody's upgraded Arkansas Best's \$250 million senior revolving credit facility to investment grade. Early in 2001, *Forbes* magazine named Arkansas Best as one of its Platinum 400 Best Big Companies in America.

In July of 2000, ABF's web site was named by *CIO* magazine as one of the best 50 of all sites in the world. We are especially proud of this award because it recognized ABF's site as one of the best among all industries, not just transportation. In February 2001, *Network World* magazine named ABF as its E-comm Innovator of the Year for 2001. We are gratified that ABF's leadership in the areas of the Internet and

eCommerce continue to be recognized by industry experts.

In September of 2000, Arkansas Best announced that our subsidiary, Treadco Inc., had entered into a joint venture agreement with The Goodyear Tire & Rubber Company that resulted in the formation of the world's largest network of new truck tire sales, service and retread manufacturing centers. The new company is called Wingfoot Commercial Tire Systems, LLC. We are please to be associated with such a strong brand name as Goodyear.

Arkansas Best has a 19% ownership interest in Wingfoot. At any time after April 30, 2003 and before April 30, 2004, Arkansas Best has the right to sell its interest in Wingfoot to Goodyear for a cash "Put Price" of approximately \$74 million. Goodyear has a right, at any time after April 30, 2003 until October 31, 2004, to purchase Arkansas Best's entire interest, for cash, at a "Call Price" equal to the "Put Price" plus \$5 million. During the term of the "Put," Arkansas Best will not share in the profits or losses of Wingfoot.

ABF Freight System®, which represents approximately 75 percent of our corporate revenues, had another outstanding year. ABF's 2000 revenue increased to \$1.38 billion compared to \$1.28 billion last year. ABF's operating ratio was 90.3%, a 1.3% point improvement over last year's figure of 91.6%. This represents ABF's best

operating ratio since 1973 and makes ABF competitive with the non-union regional carriers. As in previous years, ABF's 2000 level of profitability is truly unique and sets it apart from its peers in the long-haul, LTL industry. ABF's operating income during the year was \$133.8 million, a 25.1% increase over 1999. This is the second year in a row that this figure has exceeded \$100 million.

For the year, ABF's LTL revenue per hundredweight increased 8.0% to \$21.13. Total tonnage per day declined 0.5% versus the full year of 1999. This included a 0.6% increase in LTL tonnage per day and a 4.8% decrease in truckload tonnage per day. A decline in the economy that began in mid-2000 contributed to a slowdown in ABF's business. By the fourth quarter, ABF's average daily LTL tonnage level was down 4.3%. In spite of this deterioration in business levels, ABF's fourth quarter operating ratio was four full percentage points better than its nearest competitor in the long-haul, LTL industry. This illustrates the fact that the ABF team knows how to operate profitably during times of increases and decreases in business levels.

Feature by feature, ABF's Internet web site is the best in the transportation industry. During 2000, ABF continued to add new innovations to its web site while improving on many of the most popular features its customers were already using. *ABF Anywhere*, introduced in June of 2000, provides real-time shipment status tracing

information for the handheld Personal Data Assistant (PDA). Throughout the year, ABF Internet tools, including online *Bill of Lading*; *Pickup Request*; *Rate Quotation*; *Transparent Links*; *Document Retrieval*; *Online Tracing/Tracking* and *Shipment Planner*, were upgraded to provide more information and better visibility to ABF's customers.

ABF's technology is truly second to none in the transportation industry. Through its web site and internal systems, ABF provides tools for its customers and its employees that most competitors don't have. But the real secret to ABF's success is its people. ABF equips its employees with the tools and the training they need to find solutions to customer challenges. ABF's people are innovative and trained to solve problems.

In its two-day transit time lanes, ABF continues to experience growth that exceeds that of its traditional, longer haul lanes. During 2000, two-day lanes experienced average daily LTL growth in shipments of 1.8%, in tonnage of 2.8% and in revenue of 9.6%. In all categories, this exceeded the growth experienced in lanes with transit times greater than two days.

ABF U-Pack®, which provides ABF road trailers to persons planning an out-of-state move of household goods, continues to grow rapidly. During 2000, U-Pack's revenues once again doubled over the previous year, as they have each year since U-Pack's inception in 1997.

ABF's 2000 performance adds to a tradition that distinguishes it from its direct competitors. During the coming year, ABF will continue to emphasize the things that have brought it success in the past. These include prudent revenue growth with a focus on profitability; tight cost controls; efficient use of minimal assets; and a focus on generating customer satisfaction through problem solving. Regardless of how long current economic conditions continue, ABF will produce good financial results.

G.I. Trucking Company, our West Coast regional LTL motor carrier, had total 2000 revenues of \$161.9 million, a per day increase of 17.4% over last year. In the midst of this revenue growth, G.I. improved its operating ratio to 97.6% versus 98.5% in 1999.

During the year, G.I. implemented several changes that should enhance its operations and market position in the West. G.I. has expanded direct coverage and extended pickup and delivery service areas to several cities in southern and western Texas, as well as selected locations in Missouri, Kansas and Idaho. In its efforts to control purchased transportation costs, G.I. is utilizing more company-owned and -operated linehaul equipment and some rail. Sales management positions, added in the field at the beginning of the year, have resulted in a more focused sales approach with a greater emphasis on account profitability. Throughout the year, capacity constraint issues were resolved in several key facility locations, allowing for improved service and economical growth in the future.

For the third consecutive year, Arkansas Best earned the highest income in its history.

I am encouraged by the improvement that G.I. made during 2000 to bottom line profit margins as well as top line revenues. The system changes made during the year helped resolve several lingering operational issues and should allow G.I. to more quickly respond to new market conditions. G.I. will work to further improve its operating margins during 2001.

Clipper, our U.S. intermodal transportation subsidiary, grew its revenues to \$130.2

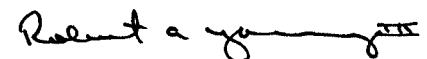
million during the year, a per day increase of 15.6% over last year. While operating income improved \$165,000, Clipper's 98.8% operating ratio was about the same as last year.

Increased rail utilization and improvements in the profitability of its account mix resulted in better margins in Clipper's full load operations. Clipper's temperature-controlled division enhanced its profits by adding new, non-produce business moving to the West. This new freight increased equipment utilization and allowed for quicker repositioning of refrigerated trailers for the return of profitable eastbound produce shipments. Unfortunately, Clipper's LTL division lost money during the year while experiencing minimal revenue growth. Much of this was related to its inability to quickly replace unprofitable revenue that was intentionally removed throughout the year.

It is important that Clipper maintain its high utilization of rail as the major source of linehaul movement of goods. Clipper will continue to review existing accounts for individual profitability while seeking to ensure that new business produces desired margins. Clipper must make more of a contribution to Arkansas Best's bottom line in 2001.

I am very pleased to be able to report such a strong 2000 performance by Arkansas Best Corporation. By most any financial measure, we are a strong company. We made further progress in lowering our debt levels during 2000 and should be able to make significant debt reductions in the next two or three years.

We expect to have another good year in 2001. However, if the current softness of the economy continues or worsens for the full year, it will be difficult for Arkansas Best to match its exceptional 2000 financial performance.



Robert A. Young III

Company Highlights

ABF Freight System, Inc.®

ABF is currently the fourth largest national LTL motor carrier in the United States. ABF is the largest subsidiary of Arkansas Best and represents approximately 75% of the corporation's revenues. ABF provides direct service to over 40,000 communities and over 98.6% of the cities in the United States having a population in excess of 25,000. More than 96% of all shipments handled in the ABF network are delivered direct. Through its 311 terminal facilities and a carrier alliance in Mexico, ABF provides seamless service throughout all of North America including all 50 states, Canada, Mexico, Puerto Rico, Guam and the U.S. Virgin Islands.

ABF's web site is located at abf.com

Contact ABF – abfs@abfs.com

ABF Freight System, Inc. General Offices

3801 Old Greenwood Road
Fort Smith, AR 72903
Phone: (501) 785-8700



Arkansas Best Corporation, headquartered in Fort Smith, Arkansas, is a diversified transportation holding company consisting of four primary subsidiaries. ABF Freight System, Inc. provides national transportation of less-than-truckload ("LTL") general commodities throughout North America. G.I. Trucking Company offers regional LTL transportation services throughout the western and southwestern United States. Clipper provides domestic freight services utilizing rail and over-the-road transportation. FleetNet America LLC offers road rescue service for matching commercial fleet repair needs with appropriate repair vendors.



Clipper

Clipper is a non-asset, non-labor intensive provider of nationwide transportation services. As one of the largest intermodal marketing companies in the country, Clipper has the resources to provide service on LTL shipments as well as full and partial truckloads. In addition to some company-owned equipment, Clipper maintains a portfolio of multiple equipment sources that are used for freight movement on the rail and over the road. Utilizing its fleet of temperature-controlled trailers, Clipper also offers transportation services in the produce and non-produce perishable market.

Clipper's web site is located at www.clippergroup.com

Contact Clipper - sales@clippergroup.com

Clipper General Offices

15700 West 103rd Street
Lemont, IL 60439
Phone: (630) 739-0700



G.I. Trucking Company

G.I. Trucking is one of the five largest western states-based non-union regional LTL carriers. G.I. provides services in 15 western and south-western states, Hawaii and Alaska. Through a network of 41 terminals and 41 agent partners, G.I. provides one- to three-day service to over 5,500 cities. As a member of the ExpressLINK® carrier alliance, G.I. also offers transportation service throughout the entire United States and Canada.

G.I.'s web site is located at www.gi-trucking.com

Contact G.I. – gisales@gi-trucking.com

G.I. Trucking Company General Offices

2767 E. Imperial Hwy, Suite 200
Brea, CA 92821
Phone: (714) 223-2500

FleetNet America LLC

FleetNet is a third-party vehicle maintenance company that coordinates scheduled and nonscheduled service to truck fleets, owner operators, original equipment truck manufacturers and after market

equipment providers. FleetNet receives nationwide service calls regarding on-the-road breakdowns at its 24-hour a day, 365 day a year call center in Cherryville, NC. FleetNet's call coordinators, who average more than 20 years of truck maintenance and repair experience, utilize a nationwide network of over 60,000 truck repair vendors to assist in providing vehicle repair and emergency road service.

FleetNet's web site is located at www.fleetnetamerica.com

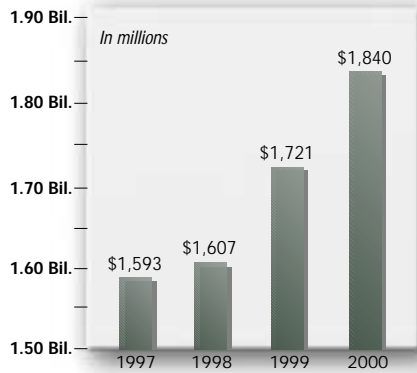
Contact FleetNet – sales@fleetnetamerica.com

FleetNet America LLC General Offices

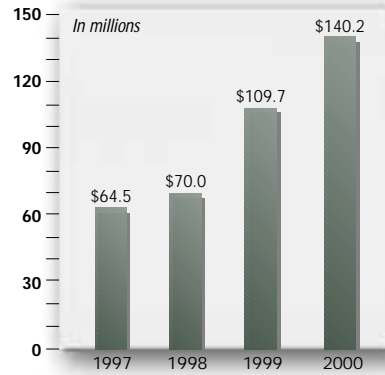
300 Commerce Drive
Post Office Box 970
Cherryville, NC 28021
Phone: (800) 438-8961



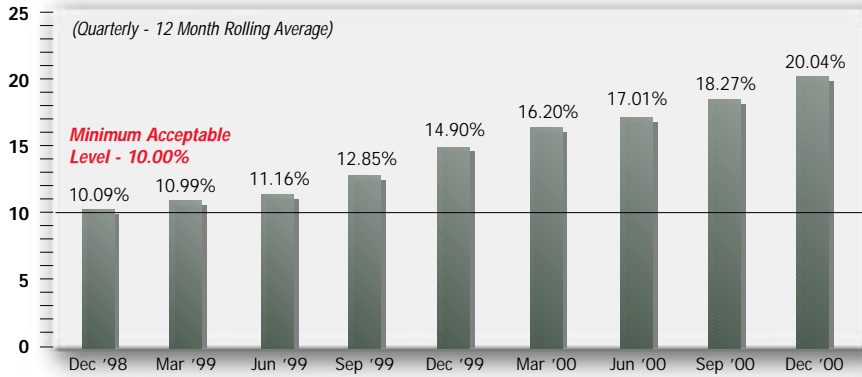
Operating Revenue



Operating Income



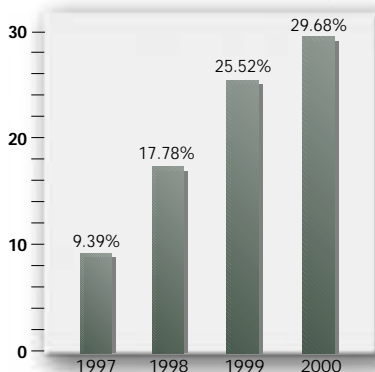
After-Tax Return On Capital Employed (ROCE)



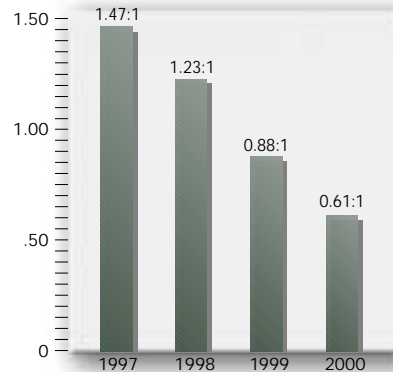
Income Per Common Share (Diluted)



After-Tax Return on Stockholders' Equity



Debt-to-Equity Ratio



Selected Financial Data

	Year Ended December 31				
	2000	1999	1998	1997 (1)	1996
	<i>(\$ in thousands, except per share data)</i>				
Statement of Operations Data:					
Operating revenues	\$ 1,839,567	\$ 1,721,586	\$ 1,607,403	\$ 1,593,218	\$ 1,550,392
Operating income (loss)	140,152	109,707	69,977	64,503	(15,673)
Minority interest income (expense) in Treadco, Inc.	-	245	(3,257)	1,359	1,768
Other (income) expenses, net	(647)	3,920	3,255	8,814	5,944
Gain on sale of Cardinal Freight Carriers, Inc.	-	-	-	8,985	-
Fair value net gain – Wingfoot					
Commercial Tire Systems, LLC (2)	5,011	-	-	-	-
Settlement of litigation (3)	-	-	9,124	-	-
Interest expense, net	16,687	18,395	18,146	23,765	30,451
Income (loss) from continuing operations before income taxes	129,123	87,637	54,443	42,268	(50,300)
Provision (credit) for income taxes	52,968	36,455	23,192	20,086	(17,757)
Income (loss) from continuing operations	76,155	51,182	31,251	22,182	(32,543)
Loss from discontinued operations, net of tax	-	(786)	(2,576)	(6,835)	(4,060)
Net income (loss)	76,155	50,396	28,675	15,347	(36,603)
Income (loss) per common share from continuing operations (diluted)	3.17	2.14	1.32	0.91	(1.89)
Net income (loss) per common share (diluted)	3.17	2.11	1.21	0.56	(2.10)
Cash dividends paid per common share (4)	-	-	-	-	0.01
Balance Sheet Data:					
Total assets	797,124	731,929	707,330	693,649	823,492
Current portion of long-term debt	23,948	20,452	17,504	16,484	37,197
Long-term debt (including capital leases and excluding current portion)	152,997	173,702	196,079	202,604	317,874
Other Data:					
Gross capital expenditures (5)	93,585	76,209	86,446	14,135	41,599
Net capital expenditures (6)	83,801	61,253	70,243	(23,775)	(23,713)
Depreciation and amortization	52,186	45,242	40,674	44,316	56,389
Goodwill amortization	4,051	4,195	4,515	4,629	4,609
Other amortization	217	324	2,420	4,139	3,740

(1) Selected financial data is not comparable to the prior years' information due to the sale of Cardinal on July 15, 1997.

(2) Fair value net gain on the contribution of Treadco's assets and liabilities to Wingfoot Commercial Tire Systems, LLC ("Wingfoot") (see Note R to the Consolidated Financial Statements).

(3) Income results from the settlement of Treadco litigation (see Note K).

(4) Cash dividends on the Company's Common Stock were indefinitely suspended by the Company as of the second quarter of 1996.

(5) Does not include revenue equipment placed in service under operating leases, which amounted to \$21.9 million in 1997. There were no operating leases for revenue equipment entered into for 2000, 1999, 1998 and 1996.

(6) Capital expenditures, net of proceeds from the sale of property, plant and equipment.

Market and Dividend Information

The Company's Common Stock trades on The Nasdaq Stock Market under the symbol "ABFS." The following table sets forth the high and low recorded last sale prices of the Common Stock during the periods indicated as reported by Nasdaq and the cash dividends declared:

	High	Low	Cash Dividend
2000			
First quarter	\$ 13.625	\$ 9.313	\$ -
Second quarter	14.063	9.938	-
Third quarter	16.375	10.688	-
Fourth quarter	20.125	13.266	-
1999			
First quarter	\$ 8.875	\$ 5.250	\$ -
Second quarter	9.938	7.000	-
Third quarter	13.750	9.688	-
Fourth quarter	14.563	11.969	-

At February 26, 2001, there were 20,369,570 shares of the Company's Common Stock outstanding, which were held by 565 stockholders of record.

The Company's Board of Directors suspended payment of dividends on the Company's Common Stock during the second quarter of 1996. The declaration and payment of and the

timing, amount and form of future dividends on the Common Stock will be determined based on the Company's results of operations, financial condition, cash requirements, certain corporate law requirements and other factors deemed relevant by the Board of Directors.

The Company's Credit Agreement limits the total amount of "restricted payments" that the

Company may make, excluding dividends on the Company's Preferred Stock, to \$25.0 million in any one calendar year. The annual dividend requirements on the Company's Preferred Stock totaled approximately \$4.1 million, \$4.3 million and \$4.3 million during 2000, 1999 and 1998, respectively.

Management's Discussion and Analysis of Financial Condition and Results of Operations

Arkansas Best Corporation (the "Company") is a diversified holding company engaged through its subsidiaries primarily in motor carrier transportation operations, intermodal transportation operations, and truck tire retreading and new tire sales (see Note R). Principal subsidiaries are ABF Freight System, Inc. ("ABF"); G.I. Trucking Company ("G.I. Trucking"); Clipper Exxpress Company and related companies ("Clipper"); FleetNet America LLC; and, until October 31, 2000, Treadco, Inc. ("Treadco") (see Note R).

See Note Q to the Consolidated Financial Statements regarding the acquisition of non-ABC-owned Treadco shares and subsequent merger resulting in Treadco becoming a wholly owned subsidiary of the Company. See Note R regarding the contribution of substantially all of Treadco's assets and liabilities to Wingfoot. See Note A regarding the consolidation of Treadco in the Company's consolidated financial statements for 1998. See Note C regarding the Company's discontinuation of Clipper International.

Recent Accounting Pronouncements

In June 1998, the Financial Accounting Standards Board ("FASB") issued Statement No. 133, *Accounting for Derivative Instruments and Hedging Activities*. The Statement addresses the accounting for derivative instruments, including certain derivative instruments embedded in other contracts and hedging activities. The Statement will require the Company to recognize all derivatives on the balance sheet at fair value. Derivatives that are not hedges must be adjusted to fair value through income. If a derivative is a hedge, depending on the nature of the hedge, changes in the fair value of the derivative will either be offset against the change in fair value of the hedged asset, liability, or firm commitment through earnings, or recognized in other comprehensive income until the hedged item is recognized in earnings. In June 1999, the FASB issued Statement No. 137, which deferred for one year the implementation date of FASB Statement No. 133. As a result, Statement No. 133 is effective for the Company in 2001.

The Company is party to an interest rate swap on a notional amount of \$110.0 million with

a fair value of (\$0.1) million as of December 31, 2000. The swap agreement is a contract to exchange variable interest rate payments for fixed rate payments over the life of the instrument. The purpose of the swap is to limit the Company's exposure to increases in interest rates on the notional amount of bank borrowings over the term of the swap. The fixed interest rate under the swap is 5.845% plus the Company's Credit Agreement margin (currently .55%). Once FASB Statement No. 133 becomes effective, the Company plans to record the swap on its balance sheet at fair value with the adjustment to fair value for the hedged portion recognized in other comprehensive income. Subsequent changes in fair value on the hedged portion will be recognized through other comprehensive income until the hedged item is recognized in earnings. Management continually evaluates the effectiveness of the swap arrangement based on its forecasted borrowing levels and whether the interest paid on \$110.0 million of bank borrowings is at the fixed swap rate plus the Credit Agreement margin. If the swap arrangement, hedged portion or notional amount is changed, the Company will evaluate these factors as they relate to FASB No. 133 and the Company's derivative accounting policy at that time.

Management's Discussion and Analysis of
Financial Condition and Results of Operations, *Continued*

Operating Segment Data

The following table sets forth, for the periods indicated, a summary of the Company's operating expenses by segment as a percentage of revenue for the applicable segment. Note M to the Consolidated Financial Statements contains additional information regarding the Company's operating segments.

	Year Ended December 31		
	2000	1999	1998
Operating Expenses and Costs			
ABF Freight System, Inc.			
Salaries and wages	62.4 %	64.1 %	66.5 %
Supplies and expenses	12.6	11.0	10.8
Operating taxes and licenses	3.0	3.0	3.1
Insurance	1.6	1.6	1.7
Communications and utilities	1.1	1.2	1.2
Depreciation and amortization	2.6	2.4	2.2
Rents and purchased transportation	6.8	8.0	8.4
Other	0.2	0.4	0.5
(Gain) on sale of revenue equipment	-	(0.1)	(0.2)
	<u>90.3 %</u>	<u>91.6 %</u>	<u>94.2 %</u>
G.I. Trucking Company			
Salaries and wages	47.0 %	46.8 %	47.2 %
Supplies and expenses	9.4	8.0	8.5
Operating taxes and licenses	2.1	2.4	2.1
Insurance	2.5	2.7	3.2
Communications and utilities	1.3	1.3	1.3
Depreciation and amortization	3.0	2.6	2.5
Rents and purchased transportation	30.0	32.3	31.4
Other	2.3	2.5	2.6
(Gain) on sale of revenue equipment	-	(0.1)	(0.1)
	<u>97.6 %</u>	<u>98.5 %</u>	<u>98.7 %</u>
Clipper			
Cost of services	85.5 %	85.9 %	87.6 %
Selling, administrative and general	13.3	12.8	13.4
(Gain) on sale of revenue equipment	-	-	(0.1)
	<u>98.8 %</u>	<u>98.7 %</u>	<u>100.9 %</u>
Treadco, Inc.			
Cost of services	66.6 %	68.8 %	70.6 %
Selling, administrative and general	30.4	29.3	28.0
	<u>97.0 %</u>	<u>98.1 %</u>	<u>98.6 %</u>
Operating Income (Loss)			
ABF Freight System, Inc.	9.7 %	8.4 %	5.8 %
G.I. Trucking Company	2.4	1.5	1.3
Clipper	1.2	1.3	(0.9)
Treadco, Inc.	3.0	1.9	1.4

Results of Operations

2000 Compared to 1999

Consolidated revenues from continuing operations of the Company for 2000 were \$1,839.6 million compared to \$1,721.6 million for 1999, representing an increase of 6.9%, due primarily to increases in revenue for ABF, G.I.Trucking and Clipper, offset by a decline in revenues for Treadco as a result of the contribution of substantially all of the Treadco assets and liabilities to Wingfoot on October 31, 2000 (see Note R). The Company's operating income from continuing operations for 2000 increased 27.8% to \$140.2 million from \$109.7 million in 1999. Increases in operating income from continuing operations for 2000 are attributable to improved operating income for ABF, G.I. Trucking, Clipper and Treadco. Income from continuing operations for 2000 was \$76.2 million, or \$3.17 per diluted common share, compared to \$51.2 million, or \$2.14 per diluted common share, for 1999. The improvements in income from continuing operations reflect improvements in operating income, lower interest costs and a fair value net gain on the Treadco/Wingfoot transaction (see Note R) of \$5.0 million or \$0.12 per diluted common share.

The Company experienced a slowdown in business levels, resulting from a decline in the economy, beginning in mid-2000. As a result, LTL tonnage levels for ABF, the Company's largest subsidiary, declined 4.3% on a per-day basis in the fourth quarter of 2000 from the fourth quarter 1999. G.I.Trucking's fourth quarter 2000 tonnage increased at a slower pace than previous quarters of 2000 and Clipper's fourth quarter 2000 LTL and intermodal shipment levels declined relative to the same period in 1999, where previous quarters of 2000 showed primarily increases. If business levels continue at this slower pace, the Company's 2001 business levels, and potentially its results of operations, could be adversely impacted relative to 2000.

ABF Freight System, Inc.

Effective August 14, 2000, ABF implemented a general rate increase of 5.7%. Previous overall rate increases effective January 1, 1999 and September 13, 1999 were 5.5% and 5.1%, respectively. Revenues for 2000

increased 8.0% to \$1,379.3 million from \$1,277.1 million for 1999. ABF generated operating income for 2000 of \$133.8 million compared to \$107.0 million for 1999.

ABF's increase in revenue is due primarily to an increase in LTL revenue per hundredweight of 8.0% to \$21.13 for 2000 compared to \$19.57 in 1999, reflecting a favorable pricing environment. ABF's revenue increase also results from a slight increase in LTL tonnage of 0.6% for 2000 compared to 1999. However, total tonnage for ABF declined from 1999 by 0.5%. LTL tonnage per day for the fourth quarter of 2000 declined 4.3% when compared to the fourth quarter of 1999. ABF's fourth quarter 2000 performance was affected by less available freight due to decreased business levels at customer facilities. In addition, tonnage declines reflect declining density in ABF's freight mix and the fact that customers were shipping more heavily in the fourth quarter of 1999 to prepare for the "Year 2000."

ABF implemented a fuel surcharge on July 7, 1999, based on the increase in diesel fuel prices compared to an index price. The fuel surcharge in effect during 2000 ranged from 1.5% to 6.0% of revenue. The fuel surcharge in effect during the third and fourth quarters of 1999 ranged from 0.5% to 2.0% of revenue.

ABF's operating ratio improved to 90.3% for 2000 from 91.6% in 1999. The improvements are the result of the revenue yield improvements previously described and as a result of changes in certain operating expense categories as follows:

Salaries and wages expense for 2000 declined 1.7% as a percent of revenue compared to 1999. The decline results primarily from the revenue yield improvements previously discussed. These improvements were offset, in part, by the annual general union wage and benefit rate increase on April 1, 2000 of approximately 3.0%, and an increase in incentive pay amounts.

Supplies and expenses increased 1.6% as a percent of revenue for 2000 compared to 1999. This change is due primarily to higher

diesel fuel prices, which increased 61.2% on an average price-per-gallon basis, net of fuel taxes, when the year 2000 is compared to 1999. The previously mentioned fuel surcharge on revenue is intended to offset the fuel cost increase.

Depreciation and amortization expense increased 0.2% as a percent of revenue for the year 2000 compared to 1999, due primarily to the purchase of 608 road tractors during 2000. The road tractors purchased include approximately 101 additions with the remaining units replacing older tractors in the fleet, including many which were under operating leases in the same periods of 1999.

Rents and purchased transportation expense decreased 1.2% as a percent of revenue for 2000 compared to 1999, due to the disposal of tractors under operating leases, as previously mentioned. In addition, total rail costs decreased as a percent of revenue, as a result of a decline in the utilization of rail for 2000. Rail utilization was 15.6% of total miles compared to 18.3% during 1999.

G.I. Trucking Company

Effective September 1, 2000 and October 1, 1999, G.I.Trucking implemented a general rate increase of 5.9% and 5.5%, respectively. G.I.Trucking revenues for 2000 increased 17.8% to \$161.9 million from \$137.4 million in 1999. The revenue increase resulted from an increase in G.I.Trucking's tonnage of 13.2% for 2000 from 1999. In addition, revenue per hundredweight increased 4.1% from the same period in 1999. During the early part of first quarter 2000, G.I.Trucking expanded its operational capabilities in the states of Texas, New Mexico, Oklahoma, Kansas and parts of Missouri, in preparation for adding new business from an existing carrier partner. In addition, G.I.Trucking increased its sales management and sales staff throughout its system by nearly 50% over 1999 levels.

G.I.Trucking implemented a fuel surcharge during the last week of August 1999, based upon a West Coast average fuel index. The fuel surcharge in effect during 2000 ranged from 2.6% to 7.3% of revenue, while the fuel surcharge in effect for the last four months of

Management's Discussion and Analysis of Financial Condition and Results of Operations, *Continued*

1999 ranged from 1.6% to 2.4% of revenue. G.I. Trucking's operating ratio improved to 97.6% for 2000 from 98.5% in 1999, as a result of the increases in tonnage and revenue yield improvements previously described. In addition, the change in the operating ratio results from changes in certain operating expenses as follows:

Salaries and wages expense increased 0.2% as a percent of revenue during 2000 compared to 1999. This increase is due primarily to increased salaries and benefits related to the addition of sales staff described above and unfavorable workers' compensation claims experience, offset in part by lower pension costs.

Supplies and expenses increased 1.4% as a percent of revenue for 2000 compared to 1999. The increase is due primarily to higher fuel costs, which increased in total dollars by 73.7% in 2000 compared to 1999 and as a result of more miles run on company-owned equipment rather than by third party purchased transportation providers. G.I. Trucking's fuel surcharge on revenue is intended to offset the fuel cost increase.

Operating taxes and licenses expense decreased 0.3% as a percent of revenue for 2000 compared to 1999, due primarily to the fact that a portion of such costs is primarily fixed in nature and declines as a percent of revenue with increases in revenue levels.

Insurance expense decreased 0.2% as a percent of revenue for 2000 compared to 1999. This decrease is due to favorable claims experience for bodily injury and property damage claims during 2000 as compared to 1999.

Depreciation and amortization increased 0.4% as a percent of revenue for 2000 compared to 1999, due primarily to G.I. Trucking adding 307 trailers and 29 tractors to their fleet during 2000 as a result of revenue growth and an effort to utilize company-owned equipment rather than purchased transportation for certain linehaul moves.

Rents and purchased transportation expenses decreased 2.3% as a percent of revenue for 2000 compared to 1999. G.I. Trucking has

decreased its purchased transportation costs by utilizing company-owned equipment for specific linehaul moves during 2000 compared to 1999, as previously discussed.

Clipper

Clipper implemented a general rate increase of 5.9% for LTL shipments as of August 1, 2000. Revenues for Clipper increased 16.0% to \$130.2 million for 2000 from \$112.2 million in 1999. Intermodal revenue per shipment increased 26.7% during 2000 compared to 1999. However, intermodal shipments declined 5.8% during 2000 compared to 1999. LTL revenue per shipment increased 3.9% during 2000 compared to 1999 while LTL shipments declined 2.1% in 2000 compared to 1999. LTL and intermodal shipment declines reflect Clipper's movement away from unprofitable business and lower business levels.

Revenues for Clipper in the fourth quarter 2000 increased only 1.9% on a per day basis from the same period in 1999. Intermodal revenue per shipment increased 41.5% during the fourth quarter 2000 compared to fourth quarter 1999. However, intermodal shipments declined 18.9% during the fourth quarter 2000 compared to fourth quarter 1999. LTL revenue per shipment decreased 3.1% and LTL shipments declined 16.1% in the fourth quarter 2000 compared to fourth quarter 1999. Both the intermodal and LTL divisions continued to move away from some unprofitable business during the fourth quarter of 2000. The intermodal division was able to add some new business with improved profit margins. The LTL division was not able to readily replace its lost revenue. In addition, the LTL division suffered from changes in the shipping pattern of a large customer, which reduced the LTL shipments handled by Clipper.

Clipper's operating ratio increased slightly to 98.8% for 2000 from 98.7% in 1999, due primarily to an increase in selling, administrative and general costs of 0.5% as a percent of revenue for the year 2000. Clipper experienced a higher-than-normal increase in bad debt expense, resulting from bankruptcies during 2000. Additional costs were also incurred for information technology improvements and lease termination charges. These

increases were offset, in part, by gross margin improvements on its intermodal and produce shipments. Clipper's gross margins improved, in part, as a result of a higher level of rail utilization for the year 2000. Clipper's rail utilization was 63.8% of total miles for 2000 compared to 59.3% during 1999. For Clipper, rail costs per mile are less expensive than over-the-road costs per mile.

Treadco, Inc.

On September 13, 2000, Treadco entered into an agreement with The Goodyear Tire & Rubber Company ("Goodyear") to form a new limited liability company called Wingfoot Commercial Tire Systems, LLC (see Note R). The transaction closed on October 31, 2000. For the year ended December 31, 2000, tire operations include the operations of Treadco for the ten months ended October 31, 2000 only.

Interest

Interest expense was \$16.7 million for 2000 compared to \$18.4 million for 1999. The decline resulted from lower average debt levels when 2000 is compared to 1999.

Income Taxes

The difference between the effective tax rate for the year ended December 31, 2000 and the federal statutory rate resulted from state income taxes, amortization of nondeductible goodwill and other nondeductible expenses (see Note F).

At December 31, 2000, the Company had deferred tax assets of \$30.8 million, net of a valuation allowance of \$2.2 million, and deferred tax liabilities of \$58.8 million. The Company believes that the benefits of the deferred tax assets of \$30.8 million will be realized through the reduction of future taxable income. Management has considered appropriate factors in assessing the probability of realizing these deferred tax assets. These factors include deferred tax liabilities of \$58.8 million and the presence of significant taxable income in 2000 and 1999. The valuation allowance has been provided for the benefit of net operating loss carryovers in certain states with relatively short carryover periods and other limitations and for the excess tax basis in the investment in Wingfoot.

Management's Discussion and Analysis of Financial Condition and Results of Operations, *Continued*

Management intends to evaluate the realizability of deferred tax assets on a quarterly basis by assessing the need for any additional valuation allowance.

Accounts Receivable, Inventories, Manufacturing Equipment and Accounts Payable

Accounts receivable decreased \$14.4 million, inventories decreased \$30.1 million, manufacturing equipment decreased \$15.9 million and accounts payable decreased \$16.6 million from December 31, 1999 to December 31, 2000, due primarily to the contribution of substantially all of the assets and liabilities of Treadco to Wingfoot on October 31, 2000 (see Note R).

Investment in Wingfoot

The investment in Wingfoot relates to the contribution of substantially all of the assets and liabilities of Treadco to Wingfoot on October 31, 2000 (see Note R).

Other Assets

Other assets increased \$11.6 million from December 31, 1999 to December 31, 2000, due primarily to incentive pay deferrals and matching contributions made to the Company's Voluntary Savings Plan assets, which are held in a trust account.

Goodwill

The Company's assets include goodwill, net of amortization, of \$105.4 million, representing 13.2% of total assets and 36.1% of total stockholder's equity. Goodwill includes \$66.3 million (with a remaining life of 28 years), resulting from a 1988 leveraged buyout transaction and \$39.1 million (with a remaining life of 24 years), resulting from the 1994 acquisition of Clipper. The Company's accounting policy for reviewing the carrying amount of its goodwill for impairment is reflected in Note B to the Consolidated Financial Statements. No indications of impairment existed at December 31, 2000.

Accrued Expenses

Accrued expenses increased \$8.2 million from December 31, 1999 to December 31, 2000, due primarily to the reclassification of \$10.0 million in income tax-related accrued interest

from other long-term liabilities to current liabilities during 2000 (see Note F) and increases in incentive pay amounts. These increases were offset, in part, by a decrease in loss, injury, damage and workers' compensation reserves as a result of the contribution of substantially all of the assets and liabilities of Treadco to Wingfoot on October 31, 2000 (see Note R).

1999 Compared to 1998

Consolidated revenues from continuing operations of the Company for 1999 were \$1,721.6 million compared to \$1,607.4 million for 1998, representing an increase of 7.1%, primarily due to increases in revenues for ABF, G.I. Trucking and Treadco, offset in part by declines in Clipper revenues. The Company's operating income from continuing operations increased 56.8% to \$109.7 million for 1999 from \$70.0 million for 1998. Increases in operating income from continuing operations are attributable to improved operations at ABF, G.I. Trucking, Clipper and Treadco, offset in part by increases in corporate incentive pay accruals reflected in the Company's "other" segment. Income from continuing operations for 1999 was \$51.2 million, or \$2.14 per common share (diluted), compared to \$31.3 million, or \$1.32 per common share (diluted), for 1998.

The improvement in income from continuing operations for 1999, as compared to 1998, reflects primarily the improvements in operating income.

ABF Freight System, Inc.

Effective January 1, 1999 and September 13, 1999, ABF implemented overall rate increases of 5.5% and 5.1%, respectively. ABF had a previous overall rate increase effective January 1, 1998 of 5.3%. Revenues for 1999 increased 8.7% to \$1,277.1 million from \$1,175.2 million in 1998. ABF generated operating income for 1999 of \$107.0 million compared to \$67.6 million in 1998.

ABF's increase in revenue is due primarily to an increase in LTL revenue per hundredweight of 7.0% to \$19.57 for 1999 compared to \$18.29 in 1998, reflecting a continuing favorable pricing environment. ABF's revenue increase also results from an increase in LTL tonnage of 1.8% for 1999 compared to

1998. ABF implemented a fuel surcharge on July 7, 1999, based on the increase in diesel fuel prices compared to an index price. The fuel surcharge represented 0.5% of revenue for 1999. There was no fuel surcharge in effect during 1998.

ABF's operating ratio improved to 91.6% for 1999 from 94.2% in 1998, as a result of the revenue yield improvements and increases in tonnage previously described and as a result of improvements in certain operating expense categories as follows:

Salaries and wages expense decreased as a percent of revenue by 2.4% for 1999 compared to 1998. The decrease is due in part to lower linehaul and dock labor costs due to retirements and a lower effective wage rate associated with more new hires, offset in part by an increase in incentive pay amounts. Wage rates for new hires increase to full-scale levels over a two-year period. In addition, the decrease in linehaul wages for 1999 is due in part to an increase in rail utilization for freight transportation. Rail usage increased to 18.3% of total miles for 1999 compared to 17.3% for 1998.

Supplies and expenses increased 0.2% as a percent of revenue for 1999 compared to 1998. This change is due primarily to higher diesel fuel prices, as described previously, which increased 14.0% on an average price-per-gallon basis when 1999 is compared to 1998. The previously mentioned fuel surcharge on revenue is intended to offset the fuel cost increase. In addition, trailer repair costs were higher due to ongoing trailer refurbishing and the installation of conspicuity tape to road and city trailers, in accordance with federal regulations. Such regulations require that the installation process be complete by June 1, 2001. As of December 31, 1999, the Company had completed the installation on approximately 90% of all road trailers and city trailers.

Depreciation and amortization increased 0.2% as a percent of revenue for 1999 compared to 1998. Increases in depreciation resulted from an increase in the number of road tractors under capital leases. A larger portion of ABF's road tractor fleet was under operating leases in 1998.

Management's Discussion and Analysis of Financial Condition and Results of Operations, *Continued*

Rents and purchased transportation expense decreased 0.4% as a percent of revenue for 1999 compared to 1998, due primarily to declines in operating lease expense, reflecting ABF's replacement of road tractors under operating leases with road tractors under capital leases. This decrease was offset, in part, by the increase in rail utilization for 1999. As described above, ABF's rail usage increased during this period when compared to the same period in 1998.

G.I. Trucking Company

G.I. Trucking revenues increased 10.3% to \$137.4 million for 1999 from \$124.5 million during 1998. The revenue increase resulted from an increase in G.I. Trucking's tonnage of 8.6% in 1999 when compared to 1998 and an increase in revenue per hundredweight of 1.6%. G.I. Trucking implemented a fuel surcharge during the last week of August 1999, based upon a West Coast average fuel index. The fuel surcharge in effect for the last four months of 1999 ranged from 1.6% to 2.4% of revenue. There was no fuel surcharge in effect during 1998. G.I. Trucking implemented a general rate increase of 5.5% effective October 1, 1999. G.I. Trucking's previous general rate increase was effective on November 1, 1998 and amounted to 5.5%.

G.I. Trucking's operating ratio improved to 98.5% for 1999 from 98.7% in 1998. The improvement results from yield improvements and changes in certain operating expenses as follows:

Salaries and wages expense declined 0.4% as a percent of revenue during 1999 as compared to 1998. The decrease is due to the improved productivity of the labor force and lower pension costs. In addition, a portion of salaries and wages expense is generally fixed in nature and declines as a percent of revenue with increases in revenue levels.

Supplies and expenses decreased 0.5% as a percent of revenue for 1999 compared to 1998. This decrease is due primarily to lower repair and maintenance costs on revenue equipment during 1999 compared to 1998, reflecting new equipment purchased during 1999 and 1998 to replace older equipment which required more maintenance. Improve-

ments in these areas were offset in part by higher fuel costs, which increased in total dollars by 12.1% when 1999 is compared to 1998.

Operating taxes and licenses increased 0.3% as a percent of revenue for 1999 compared to 1998. This increase is due primarily to real estate taxes associated with the six new terminals opened during 1998. In addition, vehicle licenses and registration fees increased for 1999 as compared to 1998, due to G.I. Trucking's increase in fleet size of 75 tractors and 16 trailers during 1999.

Insurance expense decreased 0.5% as a percent of revenue for 1999 compared to 1998. This decrease is due primarily to favorable claims experience for bodily injury and property damage during 1999 as compared to 1998.

Rents and purchased transportation expenses increased 0.9% as a percent of revenue for 1999 as compared to 1998. This increase is due primarily to an increase in purchased transportation costs resulting from additional linehaul miles run in order to meet customer service needs. This increase is offset in part by a decline in terminal rent costs as a percent of revenue. This decline resulted from higher revenue levels and the fact that terminal rents are fixed in nature.

Clipper

Revenues for Clipper were \$112.2 million for 1999, representing a decrease of 8.4% from 1998 revenues of \$122.5 million. Beginning in the fourth quarter of 1997, Clipper was adversely affected by the service problems with the U.S. rail system. During the fourth quarter of 1998, Clipper experienced some improvements in the on-time service levels of its rail suppliers. In 1999, rail service continued to improve; however, in certain lanes, rail service was inconsistent. In addition, late in the third quarter of 1999, heavy rains and flooding from Hurricane Floyd added to the rail delays and equipment shortages on the East Coast. Revenue from intermodal shipments decreased 0.6% for 1999 compared to 1998. This decline resulted primarily from business lost as a result of inconsistent rail service in 1998. Clipper is aggressively trying to regain this business but

is faced with competition from truckload carriers and other rail service providers. Clipper experienced a decline of 5.7% in the number of LTL shipments from 1998 to 1999. The declines in LTL shipments resulted from management's decision to concentrate on metro-to-metro, long-haul lanes, resulting in the elimination of certain unprofitable lanes and from an emphasis on improving Clipper's account profile. In addition, LTL business levels were negatively impacted by heavy snowfall in the Chicago, Illinois area in January 1999.

Although Clipper's revenues declined for the 1999 year from 1998, for the fourth quarter 1999, Clipper's revenues increased 8.8% from fourth quarter 1998. Clipper experienced some success in regaining intermodal customers lost, with intermodal revenues increasing 31.1% for the fourth quarter of 1999 compared to the fourth quarter of 1998. LTL revenues were down only slightly, 0.8%, for fourth quarter 1999 from the same period in 1998, which is an improvement over the LTL revenue declines experienced in previous 1999 quarters.

Clipper's operating ratio improved to 98.7% for 1999 from 100.9% in 1998. Clipper's operating ratio improvements result from the elimination of certain unprofitable lanes, higher percentages of rail utilization of 59.3% for 1999 compared to 50.9% for 1998 and cost reductions implemented because of lower revenue levels.

Treadco, Inc.

Revenues for Treadco increased 2.9% to \$186.6 million for 1999, compared to \$181.3 million for 1998. For 1999, "same store" sales increased 2.7% compared to 1998. "New store" sales accounted for 0.2% of the increase from 1998. "Same store" sales include locations that have been in existence for the entire periods presented. "New store" sales resulted from the addition of two new sales-only locations. Revenues from retreading for 1999 were \$70.7 million, representing a decrease of 0.2% from \$70.8 million in 1998. Retread revenues for 1999 were lower due to a decrease in units sold of approximately 3.0% from the same period in 1998. This decrease was offset by an increase in the average sales price per unit of

Management's Discussion and Analysis of Financial Condition and Results of Operations, *Continued*

approximately 3.0% from the same period in 1998. Declines in retread units sold result from less customer demand and a more competitive marketplace. Revenues from new tires increased 2.9% to \$94.2 million in 1999 from \$91.6 million during 1998, due to a 4.0% increase in unit sales from 1998, offset, in part, by a 1.0% decrease in the sales price per unit. The decrease in the sales price per unit primarily is a result of lower commissions received from new tire manufacturers for new tires sold on national accounts. Service revenues for 1999 increased 14.5% to \$21.6 million from \$18.9 million in 1998.

Treadco's operating ratio improved to 98.1% in 1999, from 98.6% during 1998. Improvements in Treadco's operating ratio result from improvements in retread and new tire margins which are reflected in cost of sales as a 1.8% of revenue improvement, offset by an increase in selling, administrative and general expenses of 1.3% of revenue. New tire margins improved approximately 0.6%, primarily as a result of a one-time volume discount from a new tire supplier for August and September purchases. Retread margins improved as a result of an increase in the average sales price per unit. Selling, administrative and general expenses increased primarily as a result of higher salaries and wages due to increased salesmen's commissions and increased service and inventory control personnel.

Other Operating Loss

The operating loss for the "other" category increased \$3.7 million for 1999 compared to 1998, due primarily to increases in corporate incentive pay accruals.

Interest

Interest expense was \$18.4 million for 1999 compared to \$18.1 million for 1998, due primarily to an increase in interest expense accruals related to pending Internal Revenue Service ("IRS") examinations (see Note F) offset by reductions in interest expense associated with lower debt levels.

Income Taxes

The difference between the effective tax rate for 1999 and the federal statutory rate resulted from state income taxes, amortization of nondeductible goodwill, minority interest, nondeductible tender offer response costs incurred by Treadco (see Note Q) and other nondeductible expenses (see Note F).

Liquidity and Capital Resources

Net income plus depreciation and amortization was \$132.6 million for the year ended December 31, 2000 compared to \$100.2 million for 1999. Cash provided from operations and proceeds from assets sales of \$9.8 million were used primarily to purchase revenue equipment and other property and equipment totaling \$93.6 million, reduce outstanding debt and purchase preferred stock of \$3.9 million during 2000. Cash provided by operations and proceeds from assets sales of \$15.0 million were used to purchase revenue equipment and other property and equipment in the amount of \$50.1 million, purchase the non-ABC-owned shares of Treadco for \$23.7 million and pay down outstanding debt during 1999.

The Company is party to a \$250 million credit agreement (the "Credit Agreement") with Wells Fargo Bank (Texas), N.A., as Administrative Agent and with Bank of America National Trust and Savings Association and Wells Fargo Bank (Texas), N.A. as Co-Documentation Agents. The Credit Agreement provides for up to \$250 million of revolving credit loans (including letters of credit) and extends into 2003.

At December 31, 2000, there were \$110.0 million of Revolver Advances and approximately \$22.8 million of letters of credit outstanding. At December 31, 2000, the Company had approximately \$117.2 million of borrowing availability under the Credit Agreement. The Credit Agreement contains various covenants, which limit, among other things, indebtedness, distributions and dispositions of assets and require the Company to meet certain quarterly financial ratio tests. As of December 31, 2000, the Company was in compliance with the covenants.

The Company is party to an interest rate swap on a notional amount of \$110.0 million. The purpose of the swap is to limit the Company's exposure to increases in interest rates on \$110.0 million of bank borrowings over the seven-year term of the swap. The interest rate under the swap is fixed at 5.845% plus the Credit Agreement margin, which is currently 0.55% (see Notes G and N).

The following table sets forth the Company's historical capital expenditures (net of gains on equipment trade-ins) for the periods indicated below. Proceeds from the sale of property and equipment have not been netted against the capital expenditures:

	Year Ended December 31		
	2000	1999	1998
	(\$ thousands)		
CAPITAL EXPENDITURES (GROSS)			
ABF Freight System, Inc.	\$ 71,337	\$ 49,342	\$ 58,364
G.I. Trucking Company	11,693	7,946	11,730
Clipper	4,346	5,309	2,805
Treadco, Inc.	3,916	9,801	11,205
Other	2,293	3,811	2,342
Total consolidated capital expenditures (gross)	\$ 93,585	\$ 76,209	\$ 86,446

The amounts presented in the table include equipment purchases financed with capital leases of \$26.1 million and \$25.6 million in 1999 and 1998, respectively. No capital lease obligations were incurred in the year ended December 31, 2000.

In 2001, the Company forecasts total spending of \$90.0 to \$100.0 million for capital expenditures net of proceeds from equipment and real estate sales. Of the \$90.0 to \$100.0 million, ABF is budgeted for \$65.0 to \$75.0 million to be used primarily for revenue equipment and facilities. G.I. Trucking is budgeted for approximately \$10.0 million of expenditures to be used primarily for revenue equipment. Clipper is budgeted for approximately \$4.0 million of expenditures to be used primarily for revenue equipment. In addition, the Company plans an addition to its corporate headquarters building in Fort Smith, Arkansas.

Management believes, based upon the Company's current levels of operations, the Company's cash, capital resources, borrowings available under the Credit Agreement and cash flow from operations will be sufficient to finance current and future operations and meet all present and future debt service requirements, as well as fund its commitment to purchase \$26.0 million in revenue equipment (see Note J) and to fund the payment of potential tax and interest liabilities (see Note F).

Seasonality

ABF and G.I. Trucking are affected by seasonal fluctuations, which affect tonnage to be transported. Freight shipments, operating costs and earnings are also affected adversely by inclement weather conditions. The third calendar quarter of each year usually has the highest tonnage levels while the first quarter has the lowest. Clipper's operations are similar to operations at ABF and G.I. Trucking with revenues being weaker in the first quarter and stronger during the months of September and October.

Environmental Matters

The Company's subsidiaries store some fuel for their tractors and trucks in approximately 82 underground tanks located in 26 states. Maintenance of such tanks is regulated at the federal and, in some cases, state levels. The Company believes that it is in substantial compliance with all such regulations. The Company is not aware of any leaks from such tanks that could reasonably be expected to have a material adverse effect on the Company.

The Company has received notices from the EPA and others that it has been identified as a potentially responsible party ("PRP") under the Comprehensive Environmental Response Compensation and Liability Act or other federal or state environmental statutes at several hazardous waste sites. After investigating the Company's or its subsidiaries' involvement in waste disposal or waste generation at such sites, the Company has either agreed to de minimis settlements (aggregating approximately \$340,000 over the last 12 years) or believes its obligations with respect to such sites would involve immaterial monetary liability, although there can be no assurances in this regard.

As of December 31, 2000, the Company has accrued approximately \$2.7 million to provide for environmental-related liabilities. The Company's environmental accrual is based on management's best estimate of the actual liability. The Company's estimate is founded on management's experience in dealing with similar environmental matters and on actual testing performed at some sites. Management believes that the accrual is adequate to cover environmental liabilities based on the present environmental regulations. Accruals for environmental liability are included in the balance sheet as accrued expenses.

Forward-Looking Statements

Statements contained in the Management's Discussion and Analysis section of this report that are not based on historical facts are "forward-looking statements." Terms such as "estimate," "forecast," "expect," "predict," "plan," "anticipate," "believe," "intend," "should," "would," "scheduled," and similar expressions and the negatives of such terms are intended to identify forward-looking statements. Such statements are by their nature subject to uncertainties and risks, including but not limited to union relations; availability and cost of capital; shifts in market demand; weather conditions; the performance and needs of industries served by Arkansas Best's subsidiaries; actual future costs of operating expenses such as fuel and related taxes; self-insurance claims and employee wages and benefits; actual costs of continuing investments in technology; the timing and amount of capital expenditures; competitive initiatives and pricing pressures; general economic conditions; and other financial, operational and legal risks and uncertainties detailed from time to time in the Company's Securities and Exchange Commission ("SEC") public filings.

Quantitative and Qualitative Disclosures About Market Risk

Interest Rate Instruments

The Company has historically been subject to market risk on all or a part of its borrowings under bank credit lines, which have variable interest rates.

In February 1998, the Company entered into an interest rate swap effective April 1, 1998.

The swap agreement is a contract to exchange variable interest rate payments for fixed rate payments over the life of the instrument. The notional amount is used to measure interest to be paid or received and does not represent the exposure to credit loss. The purpose of the swap is to limit the Company's exposure to increases in interest rates on the notional

amount of bank borrowings over the term of the swap. The fixed interest rate under the swap is 5.845% plus the Credit Agreement margin (currently 0.55%). This instrument is not recorded on the balance sheet of the Company. Details regarding the swap, as of December 31, 2000, are as follows:

Notional Amount	Maturity	Rate Paid	Rate Received	Fair Value (2)
\$110.0 million	April 1, 2005	5.845% Plus Credit Agreement Margin (currently 0.55%)	LIBOR rate (1) Plus Credit Agreement Margin (currently 0.55%)	(\$0.1) million

(1) LIBOR rate is determined two London Banking Days prior to the first day of every month and continues up to and including the maturity date.
(2) The fair value is an amount estimated by Societe Generale ("process agent") that the Company would have paid at December 31, 2000 to terminate the agreement.

Fair Value of Financial Instruments

The following methods and assumptions were used by the Company in estimating its fair value disclosures for all financial instruments, except for the interest rate swap agreement disclosed above.

Cash and Cash Equivalents. The carrying amount reported in the balance sheets for cash and cash equivalents approximates its fair value.

Long- and Short-Term Debt. The carrying amounts of the Company's borrowings under its Revolving Credit Agreements approximate their fair values since the interest rate under these agreements is variable. Also, the carrying amount of long-term debt was estimated to approximate their fair values, with the exception of the Subordinated Debentures and Treadco equipment debt, which are estimated using current market rates. Treadco equipment debt is not included as of

December 31, 2000 because of the contribution of substantially all of Treadco's assets and liabilities to Wingfoot on October 31, 2000 (see Note R).

The carrying amounts and fair value of the Company's financial instruments at December 31 are as follows:

	2000		1999	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
(\$ thousands)				
Cash and cash equivalents	\$ 36,742	\$ 36,742	\$ 4,319	\$ 4,319
Short-term debt	\$ 21	\$ 21	\$ 1,166	\$ 1,080
Long-term debt	\$ 138,814	\$ 141,451	\$ 135,780	\$ 132,648

Borrowings under the Company's Credit Agreement in excess of \$110.0 million are subject to market risk. During 2000, outstanding debt obligations under the Credit Agreement periodically exceeded \$110.0 million. The Company's highest borrowings during 2000 reached \$120.0 million, and the average borrowings during the year were \$110.0 million. A 100-basis-point change in interest rates on Credit Agreement borrowings above \$110.0 million would change annual interest cost by \$100,000 per \$10.0 million of borrowings.

The Company is subject to market risk for increases in diesel fuel prices; however, this risk is mitigated by fuel surcharges which are included in the revenues of ABF, G.I. Trucking and Clipper based on increases in diesel fuel prices compared to relevant indexes.

The Company does not have a formal foreign currency risk management policy. The Company's foreign operations are not significant to the Company's total revenues or assets. Revenue from non-U.S. operations amounted to less than 1.0% of total revenues

for 2000. Accordingly, foreign currency exchange rate fluctuations have never had a significant impact on the Company, and they are not expected to in the foreseeable future.

The Company has not historically entered into financial instruments for trading purposes, nor has the Company historically engaged in hedging fuel prices. No such instruments were outstanding during 2000 or 1999.

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**Consolidated Financial Statements -
Report of Independent Auditors**

Report of Ernst & Young LLP, Independent Auditors

Stockholders and Board of Directors
Arkansas Best Corporation

We have audited the accompanying consolidated balance sheets of Arkansas Best Corporation and subsidiaries as of December 31, 2000 and 1999, and the related consolidated statements of operations, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2000. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Arkansas Best Corporation and subsidiaries at December 31, 2000 and 1999, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2000, in conformity with accounting principles generally accepted in the United States.

Ernst & Young LLP

Little Rock, Arkansas
January 17, 2001



**Consolidated Financial Statements -
Balance Sheets**

	December 31	
	2000	1999
	<i>(\$ thousands)</i>	
Assets		
CURRENT ASSETS		
Cash and cash equivalents	\$ 36,742	\$ 4,319
Accounts receivables less allowances (2000 – \$4,595; 1999 – \$5,775)	173,485	187,837
Inventories	2,928	33,050
Prepaid expenses	8,325	7,428
Deferred income taxes	11,442	7,231
Other	1,531	3,234
TOTAL CURRENT ASSETS	234,453	243,099
PROPERTY, PLANT AND EQUIPMENT		
Land and structures	208,220	222,421
Revenue equipment	347,388	292,493
Manufacturing equipment	–	15,851
Service, office and other equipment	74,397	82,508
Leasehold improvements	12,693	10,520
	642,698	623,793
Less allowances for depreciation and amortization	296,679	286,699
	346,019	337,094
INVESTMENT IN WINGFOOT	59,341	–
OTHER ASSETS	50,792	39,154
ASSETS HELD FOR SALE	1,101	3,197
GOODWILL , less amortization (2000 – \$40,416; 1999 – \$36,365)	105,418	109,385
	\$ 797,124	\$ 731,929

**Consolidated Financial Statements -
Balance Sheets**

	December 31	
	2000	1999
	<i>(\$ thousands)</i>	
Liabilities and Stockholders' Equity		
CURRENT LIABILITIES		
Bank overdraft and drafts payable	\$ 24,667	\$ 16,187
Accounts payable	59,999	76,597
Accrued expenses	168,625	160,469
Federal and state income taxes	4,127	8,434
Current portion of long-term debt	23,948	20,452
TOTAL CURRENT LIABILITIES	281,366	282,139
LONG-TERM DEBT , less current portion	152,997	173,702
OTHER LIABILITIES	31,052	29,845
DEFERRED INCOME TAXES	39,519	25,191
COMMITMENTS AND CONTINGENCIES	-	-
STOCKHOLDERS' EQUITY		
Preferred stock, \$.01 par value, authorized 10,000,000 shares; issued and outstanding 2000: 1,390,000 shares; 1999: 1,495,000 shares	14	15
Common stock, \$.01 par value, authorized 70,000,000 shares; issued 2000: 20,219,137 shares; 1999: 19,752,333 shares	202	197
Additional paid-in capital	194,211	194,155
Retained earnings	98,718	26,685
Treasury stock, at cost, 2000: 59,782 shares	(955)	-
Accumulated other comprehensive income	-	-
TOTAL STOCKHOLDERS' EQUITY	292,190	221,052
	\$ 797,124	\$ 731,929

The accompanying notes are an integral part of the consolidated financial statements.

Consolidated Financial Statements - Statements of Operations

	Year Ended December 31		
	2000	1999	1998
	(\$ thousands, except per share data)		
OPERATING REVENUES			
Transportation operations	\$ 1,683,212	\$ 1,537,271	\$ 1,428,421
Tire operations	156,355	184,315	178,982
	1,839,567	1,721,586	1,607,403
OPERATING EXPENSES AND COSTS			
Transportation operations	1,546,847	1,430,294	1,360,261
Tire operations	152,568	181,585	177,165
	1,699,415	1,611,879	1,537,426
OPERATING INCOME	140,152	109,707	69,977
OTHER INCOME (EXPENSE)			
Net gains on sales of property and non-revenue equipment	2,608	871	1,694
Fair value net gain – Wingfoot	5,011	–	–
Settlement of litigation	–	–	9,124
Interest expense, net	(16,687)	(18,395)	(18,146)
Minority interest in Treadco, Inc.	–	245	(3,257)
Other, net	(1,961)	(4,791)	(4,949)
	(11,029)	(22,070)	(15,534)
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES	129,123	87,637	54,443
FEDERAL AND STATE INCOME TAXES			
Current	42,851	33,327	21,245
Deferred	10,117	3,128	1,947
	52,968	36,455	23,192
INCOME FROM CONTINUING OPERATIONS	76,155	51,182	31,251
DISCONTINUED OPERATIONS			
Loss from discontinued operations (net of tax benefits of \$472 and \$1,287 for the years ended December 31, 1999 and 1998, respectively)	–	(786)	(2,576)
LOSS FROM DISCONTINUED OPERATIONS	–	(786)	(2,576)
NET INCOME	76,155	50,396	28,675
Preferred stock dividends	4,122	4,298	4,298
NET INCOME FOR COMMON STOCKHOLDERS	\$ 72,033	\$ 46,098	\$ 24,377
NET INCOME (LOSS) PER COMMON SHARE			
Basic:			
Continuing operations	\$ 3.62	\$ 2.38	\$ 1.37
Discontinued operations	–	(0.04)	(0.13)
NET INCOME PER SHARE	\$ 3.62	\$ 2.34	\$ 1.24
Diluted:			
Continuing operations	\$ 3.17	\$ 2.14	\$ 1.32
Discontinued operations	–	(0.03)	(0.11)
NET INCOME PER SHARE	\$ 3.17	\$ 2.11	\$ 1.21
CASH DIVIDENDS PAID PER COMMON SHARE	\$ –	\$ –	\$ –

The accompanying notes are an integral part of the consolidated financial statements.

**Consolidated Financial Statements -
Statements of Stockholders' Equity**

	Preferred Stock		Common Stock		Additional Paid-In Capital	Retained Earnings (Deficit)	Accumulated Other Comprehensive Income (Loss)(a)	Treasury Stock	Total Equity
	Shares	Amount	Shares	Amount					
<i>(thousands)</i>									
Balances at January 1, 1998	1,495	\$ 15	19,596	\$196	\$ 192,910	\$ (43,788)	\$ (271)	–	\$ 149,062
Net income		–		–		28,675	–	–	28,675
Adjustment to minimum pension liability		–		–		(2)	271	–	269
Comprehensive income									28,944
Tax effect of stock options exercised		–		–	118	–	–	–	118
Issuance of common stock		–	14	–	89	–	–	–	89
Dividends paid on preferred stock		–		–	–	(4,298)	–	–	(4,298)
Balances at December 31, 1998	1,495	15	19,610	196	193,117	(19,413)	–	–	173,915
Net income		–		–		50,396	–	–	50,396
Comprehensive income									50,396
Tax effect of stock options exercised		–		–	7	–	–	–	7
Issuance of common stock		–	142	1	1,031	–	–	–	1,032
Dividends paid on preferred stock		–		–	–	(4,298)	–	–	(4,298)
Balances at December 31, 1999	1,495	15	19,752	197	194,155	26,685	–	–	221,052
Net income		–		–		76,155	–	–	76,155
Comprehensive income									76,155
Issuance of common stock		–	467	5	3,829	–	–	–	3,834
Tax effect of stock options exercised		–		–	150	–	–	–	150
Purchase of preferred stock	(105)	(1)		–	(3,923)	–	–	–	(3,924)
Purchase of treasury stock		–		–	–	–	–	(955)	(955)
Dividends paid on preferred stock		–		–	–	(4,122)	–	–	(4,122)
Balances at December 31, 2000	1,390	\$ 14	20,219	\$202	\$194,211	\$98,718	\$ –	\$ (955)	\$ 292,190

The accompanying notes are an integral part of the consolidated financial statements.

(a) Net of tax benefits of \$0.1 million.

**Consolidated Financial Statements -
Statements of Cash Flows**

	Year Ended December 31		
	2000	1999	1998
	(\$ thousands)		
OPERATING ACTIVITIES			
Net income	\$ 76,155	\$ 50,396	\$ 28,675
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	52,186	45,242	40,674
Amortization of intangibles	4,051	4,195	4,515
Other amortization	217	324	2,420
Provision for losses on accounts receivable	3,797	2,967	3,957
Provision for deferred income taxes	10,117	3,128	1,962
Gain on sales of assets and subsidiaries	(3,250)	(1,786)	(3,928)
Fair value net gain – Wingfoot	(5,011)	–	–
Minority interest in Treadco, Inc.	–	(245)	3,257
Changes in operating assets and liabilities, net of acquisitions and exchange:			
Receivables	(12,568)	(24,284)	(2,885)
Inventories and prepaid expenses	(1,102)	5,506	(1,793)
Other assets	(7,850)	(3,012)	5,896
Accounts payable, bank drafts payable, taxes payable, accrued expenses and other liabilities	10,996	31,969	(10,478)
NET CASH PROVIDED BY OPERATING ACTIVITIES	127,738	114,400	72,272
INVESTING ACTIVITIES			
Purchases of property, plant and equipment, less capitalized leases	(93,585)	(50,085)	(60,866)
Capitalized software	(3,660)	(2,505)	–
Proceeds from asset sales	9,784	14,956	16,203
Purchase of Treadco, Inc. stock	–	(23,673)	(1,132)
Other	161	(486)	212
NET CASH USED BY INVESTING ACTIVITIES	(87,300)	(61,793)	(45,583)
FINANCING ACTIVITIES			
Deferred financing costs and expenses	–	(137)	(731)
Borrowings under revolving credit facilities	110,000	428,750	557,975
Payments under revolving credit facilities	(101,300)	(448,300)	(551,925)
Payments on long-term debt	(16,359)	(21,348)	(17,675)
Payment under term loan facilities	–	–	(13,000)
Retirement of bonds	(4,781)	(4,768)	(4,500)
Purchase of preferred stock	(3,924)	–	–
Dividends paid on preferred stock	(4,122)	(4,298)	(4,298)
Net increase (decrease) in bank overdraft	9,441	(3,769)	4,715
Other	3,030	1,039	90
NET CASH USED BY FINANCING ACTIVITIES	(8,015)	(52,831)	(29,349)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	32,423	(224)	(2,660)
Cash and cash equivalents at beginning of period	4,319	4,543	7,203
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 36,742	\$ 4,319	\$ 4,543

The accompanying notes are an integral part of the consolidated financial statements.

Notes to Consolidated Financial Statements

Note A - Organization and Description of Business

Arkansas Best Corporation (the "Company") is a diversified holding company engaged through its subsidiaries primarily in motor carrier transportation operations, intermodal transportation operations and truck tire retreading and new tire sales (see Note R). Principal subsidiaries are ABF Freight System, Inc. ("ABF"); G.I. Trucking Company ("G.I. Trucking"); Clipper Exxpress Company and related companies ("Clipper"); FleetNet America LLC; and, until October 31, 2000, Treadco, Inc. ("Treadco") (see Note R).

Approximately 78% of ABF's employees are covered under a five-year collective

bargaining agreement which began on April 1, 1998 with the International Brotherhood of Teamsters ("IBT").

During the first half of 1999, the Company acquired 2,457,000 shares of Treadco for \$23.7 million via a cash tender offer pursuant to a definitive merger agreement. As a result of the transaction, Treadco became a wholly owned subsidiary of the Company (see Note Q). For the year ended December 31, 1998, the Company's consolidated financial statements reflected full consolidation of the accounts of Treadco, with the ownership interests of the other stockholders of Treadco

reflected as minority interest because the Company controlled Treadco through stock ownership, board representation and management services, provided under a transition services agreement. The Company's ownership of Treadco at December 31, 1998 was 49%.

On September 13, 2000, Treadco entered into an agreement with The Goodyear Tire & Rubber Company ("Goodyear") to contribute its business to a new limited liability company called Wingfoot Commercial Tire Systems, LLC ("Wingfoot") (see Note R). The transaction closed on October 31, 2000.

Note B - Accounting Policies

Consolidation: The consolidated financial statements include the accounts of the Company and its subsidiaries. All significant intercompany accounts and transactions are eliminated in consolidation.

Cash and Cash Equivalents: Short-term investments which have a maturity of ninety days or less when purchased are considered cash equivalents.

Concentration of Credit Risk: The Company's services are provided primarily to customers throughout the United States and Canada. The Company performs ongoing credit evaluations of its customers and generally does not require collateral. Historically, credit losses have been within management's expectations.

Inventories: Inventories, which consist primarily of new tires and retread tires and supplies used in Treadco's business (see Note R) are stated at the lower of cost (first-in, first-out basis) or market.

Property, Plant and Equipment: Purchases of property, plant and equipment are recorded at cost. For financial reporting purposes, such property is depreciated principally by the straight-line method, using the following lives: structures—15 to 30 years; revenue equipment—3 to 7 years; manufacturing equipment—5 to 12 years; other equipment—3 to 10 years; and leasehold improvements—

4 to 10 years. For tax reporting purposes, accelerated depreciation or cost recovery methods are used. Gains and losses on asset sales are reflected in the year of disposal. Unless fair value can be determined, trade-in allowances in excess of the book value of revenue equipment traded are accounted for by adjusting the cost of assets acquired. Tires purchased with revenue equipment are capitalized as a part of the cost of such equipment, with replacement tires being expensed when placed in service.

Assets Held for Sale: Assets held for sale represent primarily non-operating freight terminals and other properties, which are carried at the lower of net book value or estimated net realizable value. Write-downs to net realizable value are included in gains or losses on sales of property.

Total assets held for sale at December 31, 1998 were \$2.1 million. In 1999, additional assets of \$2.1 million were identified and reclassified to assets held for sale and the Company recorded write-downs to net realizable value of \$0.6 million. During 1999, assets carried at \$0.4 million were sold, resulting in a net gain of \$0.3 million.

Total assets held for sale at December 31, 1999 were \$3.2 million. In 2000, additional assets of \$0.7 million were identified and reclassified to assets held for sale and the Company returned \$0.3 million from assets

held for sale to operating property. During 2000, assets carried at \$2.5 million were sold, resulting in a net gain of \$0.2 million.

Computer Software Developed or Obtained for Internal Use, Including Website Development Costs: The Company adopted Statement of Position ("SOP") 98-1, *Accounting for Costs of Computer Software Developed for or Obtained for Internal Use*, January 1, 1999. As a result, the Company capitalizes qualifying computer software costs incurred during the "application development stage." For financial reporting purposes, capitalized software costs are amortized by the straight-line method over 24 to 60 months. The amount of costs capitalized within any period is dependent on the nature of software development activities and projects in each period. In March 2000, the Emerging Issues Task Force ("EITF") issued EITF No. 00-2, *Accounting for Website Development Costs*. EITF 00-2 did not change the Company's practices with respect to website development costs.

For the year ended December 31, 2000, the Company capitalized software developed or obtained for internal use of \$3.7 million, which included capitalized interest of \$91,000. For the year ended December 31, 1999, the Company capitalized software developed or obtained for internal use of \$2.5 million, which included capitalized interest of \$46,000.

Notes to Consolidated Financial Statements, *continued*

Goodwill: Excess cost over fair value of net assets acquired (goodwill) is amortized on a straight-line basis over 30 to 40 years. The carrying value of goodwill will be reviewed for impairment whenever changes or circumstances indicate that the carrying amount may not be recoverable, such as a significant adverse change in legal factors or the business climate or an adverse assessment by a regulator or a current period operating or cash flow loss combined with a history of operating or cash flow losses or a projection or forecast that demonstrates continuing losses. If this review indicates that goodwill will not be recoverable, as determined based on the undiscounted cash flows over the remaining amortization period, the Company's carrying value of the goodwill will be reduced.

Income Taxes: Deferred income taxes are accounted for under the liability method. Deferred income taxes relate principally to asset and liability basis differences arising from a 1988 purchase transaction and from a 1995 acquisition, as well as to the timing of the depreciation and cost recovery deductions previously described and to temporary differences in the recognition of certain revenues and expenses of carrier operations.

Revenue Recognition: Motor carrier revenue is recognized based on relative transit time in each reporting period with expenses recognized as incurred. As required by the Securities and Exchange Commission's ("SEC's") Staff Accounting Bulletin ("SAB") 101, in the fourth quarter of 2000, the Company changed Clipper's revenue recognition method to a preferred method prescribed by EITF 91-9. This method conforms Clipper's revenue recognition to the Company's motor carrier revenue recognition method. The change had the impact of reducing pre-tax income for the Company by an immaterial amount, or \$0.1 million, representing less than \$0.01 per share. Tire operations revenue has been recognized generally at the point when goods or services are provided to the customers (see Note R).

Earnings (Loss) Per Share: The calculation of earnings (loss) per share is based on the weighted average number of common (basic earnings per share) or common equivalent shares outstanding (diluted earnings per share) during the applicable period. The

dilutive effect of Common Stock equivalents is excluded from basic earnings per share and included in the calculation of diluted earnings per share. The calculation of basic earnings per share reduces income available to common stockholders by Preferred Stock dividends paid or accrued during the period.

Stock-Based Compensation: Stock-based compensation to employees is accounted for based on the intrinsic value method under Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees* ("APB 25") and related interpretations.

Accounting for Sales of Stock by Subsidiaries: The Company recognizes gains and losses on sales of subsidiary stock when incurred.

Claims Liabilities: The Company is self-insured up to certain limits for workers' compensation, cargo loss and damage, certain property damage and liability claims. Provision has been made for the estimated liabilities for such claims based on historical trends, claims frequency, severity and other factors.

Insurance-Related Assessments: The Company adopted SOP 97-3, *Accounting by Insurance and Other Enterprises for Insurance-Related Assessments*, January 1, 1999. As a result, the Company has recorded estimated liabilities of \$0.6 million incurred for state guarantee fund assessments and other insurance-related assessments. Management has estimated the amounts incurred, using the best available information about premiums and guarantee assessments by state. These amounts are expected to be paid within a period not to exceed one year. The liabilities recorded have not been discounted or reduced for possible recoveries from insurance carriers or other third parties.

Environmental Matters: The Company expenses environmental expenditures related to existing conditions resulting from past or current operations and from which no current or future benefit is discernible. Expenditures which extend the life of the related property or mitigate or prevent future environmental contamination are capitalized. The Company determines its liability on a site-by-site basis with actual testing at some sites, and records

a liability at the time when it is probable and can be reasonably estimated. The estimated liability is not discounted or reduced for possible recoveries from insurance carriers or other third parties (see Note K).

Derivative Financial Instruments: The Company has, from time to time, entered into interest-rate swap agreements and interest-rate cap agreements (see Notes G and N) designed to modify the interest characteristic of outstanding debt or limit exposure to increasing interest rates. The differential to be paid or received as interest rates change is accrued and recognized as an adjustment of interest expense related to the debt (the accrual accounting method). The related amount payable to or receivable from counterparties is included in other liabilities or assets. The fair value of the swap agreement and changes in the fair value as a result of changes in market interest rates are not recognized in the financial statements. Gains and losses on terminations of interest-rate swap agreements are deferred as an adjustment to the carrying amount of the outstanding debt and amortized as an adjustment to the interest expense related to the debt over the remaining term of the original contract life of the terminated swap agreement. In the event of the early extinguishment of a designated debt obligation, any realized or unrealized gain or loss from the swap would be recognized in income coincident with the extinguishment gain or loss. Any swap agreements or portions thereof that are not designated with outstanding debt or notional amounts or durations of interest-rate swap agreements in excess of the principal amounts or expected maturities of the underlying debt obligations will be recorded as an asset or liability at fair value, with changes in fair value recorded in other income or expense (the fair value method).

The Company entered into a swap agreement on February 23, 1998 with an effective date of April 1, 1998 and a termination date of April 1, 2005 on a notional amount of \$110.0 million. The Company's interest rate strategy is to hedge its variable 30-day LIBOR-based interest rate for a fixed interest rate of 5.845% (plus the current Credit Agreement margin of .55%) on \$110.0 million of Credit Agreement borrowings for the term of the interest rate swap to protect

Notes to Consolidated Financial Statements, *continued*

the Company from potential interest rate increases. The Company's interest rate swap is highly effective because the interest paid on \$110.0 million of Credit Agreement borrowings has been the fixed rate of the swap plus the applicable Credit Agreement margin since the inception of the interest rate swap and management forecasts \$110.0 million of borrowings through the term of the interest rate swap. If the Company had terminated the interest rate swap on December 31, 2000, it would have had to pay an estimated \$100,000. This loss has been deferred in accordance with the Company's policy for effectively hedged derivative financial instruments.

Costs of Start-Up Activities: The Company expenses certain costs associated with start-up activities as they are incurred.

Comprehensive Income: The Company reports the classification components of other comprehensive income by their nature in the

financial statements and displays the accumulated balance of other comprehensive income separately from retained earnings and additional paid-in capital in the consolidated financial statements. Comprehensive income refers to revenues, expenses, gains and losses that are included in comprehensive income but excluded from net income.

Segment Information: The Company uses the "management approach" for determining appropriate segment information to disclose. The management approach is based on the way management organizes the segments within the Company for making operating decisions and assessing performance.

Investment in Wingfoot: The Company's investment in Wingfoot represents a 19% interest in Wingfoot Commercial Tire Systems, LLC (see Note R). The investment has been accounted for at fair value, as prescribed by the Emerging Issues Task Force ("EITF") Issue 00-5, *Determining Whether a Nonmonetary*

Transaction is an Exchange of Similar Productive Assets. The Company's investment is accounted for under the equity method, similar to a partnership investment. However, the Company does not share in the profits or losses of Wingfoot during the term of the Company's "Put" option, based upon the terms of the operating agreement.

Use of Estimates: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Reclassifications: Certain reclassifications have been made to the prior year financial statements to conform to the current year's presentation.

Note C - Discontinued Operations

At December 31, 1998, the Company was engaged in international ocean freight services through its subsidiary, CaroTrans International, Inc. ("Clipper International"), a non-vessel operating common carrier (N.V.O.C.C.). On February 28, 1999, the Company completed a formal plan to exit its

international ocean freight N.V.O.C.C. services by disposing of the business and assets of Clipper International. On April 17, 1999, the Company closed the sale of the business and certain assets of Clipper International, including the trade name "CaroTrans International, Inc." Substantially all of the

remaining assets have been liquidated. The aggregate of the selling price of these assets and the estimated liquidation value of the retained Clipper International assets was approximately \$5.0 million, which was approximately equal to the Company's net investment in the related assets.

Results of operations of Clipper International have been reported as discontinued operations and the statements of operations for all prior periods have been restated to remove the revenue and expenses of this segment. Results of Clipper International included in discontinued operations are summarized as follows:

	Year Ended December 31		
	2000	1999	1998
	(\$ thousands)		
Revenues:			
Clipper International	\$ —	\$ 6,777	\$ 44,049
Total discontinued operations revenues	<u>\$ —</u>	<u>\$ 6,777</u>	<u>\$ 44,049</u>
Operating loss:			
Clipper International	\$ —	\$ (1,314)	\$ (3,567)
Total discontinued operations operating loss	<u>\$ —</u>	<u>\$ (1,314)</u>	<u>\$ (3,567)</u>
Pre-tax loss:			
Clipper International	\$ —	\$ (1,258)	\$ (3,863)
Total discontinued operations pre-tax loss	<u>\$ —</u>	<u>\$ (1,258)</u>	<u>\$ (3,863)</u>

Note D - Recent Accounting Pronouncements

In June 1998, the Financial Accounting Standards Board ("FASB") issued Statement No. 133, *Accounting for Derivative Instruments and Hedging Activities*. The Statement addresses the accounting for derivative instruments, including certain derivative instruments embedded in other contracts and hedging activities. The Statement will require the Company to recognize all derivatives on the balance sheet at fair value. Derivatives that are not hedges must be adjusted to fair value through income. If a derivative is a hedge, depending on the nature of the hedge, changes in the fair value of the derivative will either be offset against the change in fair value of the hedged asset, liability or firm commitment through earnings, or recognized in other comprehensive income until the hedged item is recognized in earnings. In June 1999, the

FASB issued Statement No. 137, which deferred for one year the implementation date of FASB Statement No. 133. As a result, Statement No. 133 is effective for the Company in 2001.

The Company is party to an interest rate swap on a notional amount of \$110.0 million with a fair value of (\$0.1) million as of December 31, 2000. The swap agreement is a contract to exchange variable interest rate payments for fixed rate payments over the life of the instrument. The purpose of the swap is to limit the Company's exposure to increases in interest rates on the notional amount of bank borrowings over the term of the swap. The fixed interest rate under the swap is 5.845% plus the Company's Credit Agreement margin (currently 0.55%). Once FASB Statement No. 133 becomes effective,

the Company plans to record the swap on its balance sheet at fair value with the adjustment to fair value for the hedged portion recognized in other comprehensive income. Subsequent changes in fair value on the hedged portion will be recognized through other comprehensive income until the hedged item is recognized in earnings. Management continually evaluates the effectiveness of the swap arrangement based on its forecasted borrowing levels and whether the interest paid on \$110.0 million of bank borrowings is at the fixed swap rate plus the Credit Agreement margin. If the swap arrangement, hedged portion or notional amount is changed, the Company will evaluate these factors as they relate to Statement No. 133 and the Company's derivative accounting policy at that time.

Note E - Inventories

Finished goods
 Materials
 Repair parts, supplies and other

December 31	
2000	1999
(\$ thousands)	
\$ -	\$ 26,253
-	4,042
2,928	2,755
\$ 2,928	\$ 33,050

Effective October 31, 2000, Treadco contributed substantially all of its assets, including its finished goods and materials inventories, to Wingfoot (see Note R.)

Notes to Consolidated Financial Statements, *continued*

Note F - Federal and State Income Taxes

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of the Company's deferred tax liabilities and assets are as follows:

	December 31	
	2000	1999
	(\$ thousands)	
Deferred tax liabilities:		
Depreciation and basis differences		
for property, plant and equipment	\$ 40,807	\$ 33,424
Revenue recognition	5,960	5,066
Prepaid expenses	4,454	4,572
Other	7,625	1,592
Total deferred tax liabilities	<u>58,846</u>	<u>44,654</u>
Deferred tax assets:		
Accrued expenses	24,087	19,632
Postretirement benefits other than pensions	1,223	1,184
Net operating loss carryovers	2,579	2,843
Basis difference in investment in Wingfoot	1,112	-
Other	3,983	4,183
Total deferred tax assets	<u>32,984</u>	<u>27,842</u>
Valuation allowance for deferred tax assets	(2,215)	(1,148)
Net deferred tax assets	<u>30,769</u>	<u>26,694</u>
Net deferred tax liabilities	<u>\$ 28,077</u>	<u>\$ 17,960</u>

Significant components of the provision for income taxes are as follows:

	Year Ended December 31		
	2000	1999	1998
	(\$ thousands)		
Current:			
Federal	\$ 37,439	\$ 28,797	\$ 18,605
State	5,412	4,530	2,640
Total current	<u>42,851</u>	<u>33,327</u>	<u>21,245</u>
Deferred:			
Federal	7,302	2,023	1,577
State	2,815	1,105	370
Total deferred	<u>10,117</u>	<u>3,128</u>	<u>1,947</u>
Total income tax expense	<u>\$ 52,968</u>	<u>\$ 36,455</u>	<u>\$ 23,192</u>

Notes to Consolidated Financial Statements, *continued*

A reconciliation between the effective income tax rate, as computed on income from continuing operations, and the statutory federal income tax rate is presented in the following table:

	Year Ended December 31		
	2000	1999	1998
		(\$ thousands)	
Income tax at the statutory federal rate of 35%	\$ 45,193	\$ 30,673	\$ 19,055
Federal income tax effects of:			
State income taxes	(2,879)	(1,972)	(1,047)
Nondeductible goodwill	841	963	1,045
Other nondeductible expenses	1,704	1,364	672
Minority interest	—	(85)	1,140
Undistributed earnings or losses of Treadco, Inc.	—	—	204
Other	(118)	(123)	(886)
Federal income taxes	44,741	30,820	20,183
State income taxes	8,227	5,635	3,009
Total income tax expense	\$ 52,968	\$ 36,455	\$ 23,192
Effective tax rate	41.0%	41.6%	42.6%

Income taxes of \$48.7 million were paid in 2000, \$29.9 million were paid in 1999 and \$13.1 million were paid in 1998. Income tax refunds amounted to \$2.9 million in 2000, \$1.4 million in 1999 and \$4.4 million in 1998.

As of December 31, 2000, the Company had state net operating loss carryovers of approximately \$49.4 million. State net operating loss carryovers expire generally in five to fifteen years.

For financial reporting purposes, a valuation allowance of approximately \$1.1 million has been established for certain state net operating loss carryovers for which realization is uncertain. In addition, a valuation allowance of approximately \$1.1 million has been established for the excess tax basis in the investment in Wingfoot (see Note R).

In March 1999, the Tenth Circuit Court of Appeals ruled against an appealing taxpayer regarding the timing of deductibility of contributions to multiemployer pension plans. The Internal Revenue Service ("IRS") has raised the same issue with respect to the Company. There are certain factual differences between those present in the Tenth Circuit case and those relating specifically to the Company. The Company has been involved in the administrative appeals process with the IRS regarding those factual differences. Based on the most recent information available, it is likely that the Company will receive an unfavorable decision from the IRS on the issues involved. The Company presently intends to pursue its judicial remedies as necessary. If all the issues involved in the pension matter were decided adversely to the Company, the amount of tax and interest due would be approximately \$38.0 million.

Because of the complex issues and the fact that multiple tax years and IRS examinations of the Company and an acquired company are involved, management believes the resolution of this matter will occur over an extended future period. However, it is likely that the Company will pay a substantial part of the tax and interest in 2001, and then file claims for refunds, in order to pursue judicial remedies with the greatest chance of success. All related income taxes have been provided for, and, in the opinion of management, adequate provision has been made for all related interest liabilities that may arise as a result of the proposed IRS adjustments. In the opinion of management, any additional liability that may arise will not have a material adverse effect on the Company's results of operations, and the impact on the Company's financial position and cash flows should not exceed the amount described above.

Note G - Long-Term Debt and Credit Agreements

	December 31	
	2000	1999
		(\$ thousands)
Revolving Credit Agreement (1)	\$ 110,000	\$ 101,300
Subordinated Debentures (2)	28,685	33,342
Capitalized Lease Obligations (3)	38,109	57,207
Other	151	2,305
	176,945	194,154
Less current portion	23,948	20,452
	\$ 152,997	\$ 173,702

Notes to Consolidated Financial Statements, *continued*

(1) On June 12, 1998, the Company entered into a senior five-year Revolving Credit Agreement ("Credit Agreement") in the amount of \$250.0 million, which includes a \$75.0 million sublimit for the issuance of letters of credit. The parties to the Credit Agreement are the Company, Wells Fargo Bank (Texas), N.A. as Administrative Agent, and Bank of America National Trust and Savings Association and Wells Fargo Bank (Texas), N.A. as Co-Documentation Agents, as well as six other participating banks. The Company's previous Credit Agreement was terminated upon entering into the new Credit Agreement. The Credit Agreement contains covenants limiting, among other things, indebtedness, distributions and dispositions of assets, and requires the Company to meet certain quarterly financial ratio tests. As of December 31, 2000, the Company was in compliance with all covenants. Interest rates under the agreement are at variable rates as defined by the Credit Agreement. At December 31, 2000, the effective average interest rate on Credit Agreement borrowings was 6.4%.

At December 31, 2000, there were \$110.0 million of Revolver Advances and approximately \$22.8 million in outstanding letters of credit. At December 31, 1999, there were \$101.3 million of Revolver Advances and approximately \$22.2 million of outstanding letters of credit. Outstanding revolving credit advances may not exceed a borrowing base calculated using the Company's equipment, real estate and eligible receivables. The borrowing base was \$357.1 million at December 31, 2000, which exceeded the \$250.0 million limit specified by the Credit

Agreement. The amount available under the Credit Agreement at December 31, 2000 was \$117.2 million.

(2) The Subordinated Debentures were issued in April 1986 by an acquired company. The debentures bear interest at 6.25% per annum, payable semi-annually, on a par value of \$29.9 million at December 31, 2000. The debentures are payable April 15, 2011. The Company may redeem all outstanding debentures at 100% of par at any time and is required to redeem, through a mandatory sinking fund in each year through 2010, \$2.5 million of the aggregate principal amount of the debentures issued. The Company has met its sinking fund obligations through 2004 by making market purchases and deposits of debentures with the Bond Trustee. Bonds with a par value of \$5.0 million were purchased for approximately \$4.5 million in 2000. Bonds with a par value of \$5.0 million were purchased in 1999 for approximately \$4.3 million. The bond repurchases resulted in gains of \$0.4 million in 2000 and \$0.5 million in 1999 (included in other income).

(3) Capitalized lease obligations include approximately \$38.0 million relative to leases of carrier revenue equipment with an aggregate net book value of approximately \$38.3 million at December 31, 2000. These leases have a weighted-average interest rate of approximately 7.0%. Also included is approximately \$0.1 million relative to leases of computer and office equipment with a weighted-average interest rate of approximately 8.5%. The net book value of the related assets was approximately \$0.1 million at December 31, 2000.

Annual maturities on long-term debt, excluding capitalized lease obligations, in 2001 through 2005 aggregate approximately \$21,000; \$24,000; \$110.0 million; \$28,000; and \$2.5 million, respectively.

Interest paid, including interest capitalized, was \$13.8 million in 2000, \$16.5 million in 1999, and \$19.7 million in 1998. Interest capitalized totaled \$0.2 million in 2000, \$0.2 million in 1999, and \$48,000 in 1998.

The Company was a party to an interest rate cap arrangement to reduce the impact of increases in interest rates on its variable-rate long-term debt. The agreement had a termination date of November 23, 1999. Under the agreement, the Company was to be reimbursed for the difference in interest rates if the LIBOR rate exceeded a fixed rate of 9% applied to notional amounts, as defined in the contract, ranging from \$10.0 million as of December 31, 1998 to \$2.5 million as of October 1999. As of November 23, 1999 and December 31, 1998, the LIBOR rates were 5.6% and 5.1%, respectively; therefore, no amounts were due to the Company under this arrangement.

In February 1998, the Company entered into an interest rate swap effective April 1, 1998, on a notional amount of \$110.0 million. The purpose of the swap was to limit the Company's exposure to increases in interest rates on \$110.0 million of bank borrowings over the seven-year term of the swap. The fixed interest rate under the swap is 5.845% plus the Credit Agreement margin (0.55% currently and at December 31, 2000) (see Note N).

Notes to Consolidated Financial Statements, *continued*

Note H - Accrued Expenses

	December 31	
	2000	1999
	(\$ thousands)	
Accrued salaries, wages and incentive plans	\$ 39,142	\$ 32,265
Accrued vacation pay	33,293	33,127
Accrued interest	11,351	2,029
Taxes other than income	6,943	9,049
Loss, injury, damage and workers' compensation claims reserves	70,194	74,309
Other	7,702	9,690
	<u>\$ 168,625</u>	<u>\$ 160,469</u>

Note I - Stockholders' Equity

Preferred Stock. In February 1993, the Company completed a public offering of 1,495,000 shares of Preferred Stock at \$50 per share. The Preferred Stock is convertible at the option of the holder into Common Stock at the rate of 2.5397 shares of Common Stock for each share of Preferred Stock. Annual dividends are \$2.875 and are cumulative. The Preferred Stock is exchangeable, in whole or in part, at the option of the Company on any dividend payment date beginning February 15, 1995, for the Company's 5³/₄% Convertible Subordinated Debentures due February 15, 2018, at a rate of \$50 principal amount of debentures for each share of Preferred Stock. The Preferred Stock is redeemable at any time, in whole or in part, at the Company's option, initially at a redemption price of \$52.0125 per share and thereafter at redemption prices declining to \$50 per share on or after February 15, 2003, plus unpaid dividends to the redemption date. Holders of Preferred Stock have no voting rights unless dividends are in arrears six quarters or more, at which time they have the right to elect two directors of the Company until all dividends have been paid. Dividends of \$4.1 million, \$4.3 million and \$4.3 million were paid during 2000, 1999 and 1998, respectively.

On July 10, 2000, the Company purchased 105,000 shares of its Preferred Stock at \$37.375 per share, for a total cost of \$3.9 million. All of the shares purchased were retired. As of December 31, 2000, the Company had outstanding 1,390,000 shares of Preferred Stock.

Treasury Stock. At December 31, 2000, the Company had 59,782 shares of treasury stock with a cost basis of \$1.0 million. The shares were purchased at various times throughout the year as employees tendered shares, they had held for six months or more, as payments for the exercise price of stock options, as allowed by the Company stock option plans.

Stock Options. The Company has elected to follow APB 25 and related interpretations in accounting for its employee stock options because, as discussed below, the alternative fair value accounting provided for under FASB Statement No. 123, *Accounting for Stock-Based Compensation* ("Statement 123"), requires use of option valuation models that were not developed for use in valuing employee stock options. Under APB 25, because the exercise price of the Company's employee and director stock options equals the market price of the underlying stock on the date of grant, no compensation expense is recognized.

The Company has two stock option plans, which provide 3,900,000 shares of Common Stock for the granting of options to directors and key employees of the Company. All options granted are exercisable starting 12 months after the grant date, with 20% of the shares covered thereby becoming exercisable at that time and with an additional 20% of the option shares becoming exercisable on each successive anniversary date, with full vesting occurring on the fifth anniversary date. The options were granted for a term of 10 years.

Pro forma information regarding net income and earnings per share is required by Statement 123, and has been determined as if the Company had accounted for its employee stock options under the fair value method of that Statement. The fair value for these options was estimated at the date of grant, using a Black-Scholes option pricing model with the following weighted-average assumptions for 2000, 1999 and 1998, respectively: risk-free interest rates of 5.2%, 6.7% and 4.8%; dividend yields of .01%, .01% and .01%; volatility factors of the expected market price of the Company's Common Stock of .46, .45 and .47; and a weighted-average expected life of the option of 9.5 years.

The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options which have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. Because the Company's employee stock options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of employee stock options.

Notes to Consolidated Financial Statements, *continued*

For purposes of pro forma disclosures, the estimated fair value of the options is amortized to expense over the options' vesting period. The Company's pro forma information follows (in thousands except for earnings-per-share information):

	December 31		
	2000	1999	1998
Net income – as reported	\$ 76,155	\$ 50,396	\$ 28,675
Net income – pro forma	\$ 75,330	\$ 49,696	\$ 27,809
Net income per share – as reported (basic)	\$ 3.62	\$ 2.34	\$ 1.24
Net income per share – as reported (diluted)	\$ 3.17	\$ 2.11	\$ 1.21
Net income per share – pro forma (basic)	\$ 3.58	\$ 2.31	\$ 1.20
Net income per share – pro forma (diluted)	\$ 3.13	\$ 2.08	\$ 1.17

A summary of the Company's stock option activity and related information for the years ended December 31 follows:

	2000		1999		1998	
	Options	Weighted-Average Exercise Price	Options	Weighted-Average Exercise Price	Options	Weighted-Average Exercise Price
Outstanding – beginning of year	2,054,700	\$ 8.28	1,839,500	\$ 8.11	1,839,480	\$ 8.01
Granted	691,398	13.62	429,000	8.85	37,500	10.57
Exercised	(466,804)	8.91	(142,120)	7.26	(14,000)	6.38
Forfeited	(43,563)	6.50	(71,680)	7.77	(23,480)	6.38
Outstanding – end of year	<u>2,235,731</u>	<u>\$ 9.84</u>	<u>2,054,700</u>	<u>\$ 8.28</u>	<u>1,839,500</u>	<u>\$ 8.11</u>
Exercisable – end of year	<u>1,052,554</u>	<u>\$ 8.34</u>	<u>1,154,680</u>	<u>\$ 8.87</u>	<u>1,025,320</u>	<u>\$ 9.28</u>
Estimated weighted-average fair value per share of options granted to employees during the year		<u>\$ 8.67</u>		<u>\$ 5.82</u>		<u>\$ 6.68</u>

The following table summarizes information concerning currently outstanding and exercisable options:

Range of Exercise Prices	Number Outstanding	Weighted-Average Remaining Contractual Life	Weighted-Average Exercise Price	Number Exercisable	Weighted-Average Exercise Price
\$4 - \$6	222,200	6.2	\$ 5.02	127,000	\$ 5.02
\$6 - \$8	747,935	6.2	6.82	396,528	6.53
\$8 - \$10	84,700	4.8	8.93	82,140	8.94
\$10 - \$12	329,986	2.2	10.84	307,486	10.86
\$12 - \$14	850,910	8.7	13.44	139,400	12.81
	<u>2,235,731</u>			<u>1,052,554</u>	

Stockholders' Rights Plan. Each issued and outstanding share of Common Stock has associated with it one Common Stock right to purchase a share of Common Stock from the Company at a price of \$60.00. The rights are

not exercisable, but could become exercisable if certain events occur relating to the acquisition of 15% or more of the outstanding Common Stock of the Company. Upon distribution, the rights will entitle

holders, other than an acquirer in a non-permitted transaction, to receive Common Stock with a market value of two times the exercise price of the right. The rights will expire in 2002 unless extended.

Notes to Consolidated Financial Statements, *continued*

Note J - Leases and Commitments

Rental expense amounted to approximately \$17.3 million in 2000, \$20.5 million in 1999 and \$24.4 million in 1998.

The future minimum rental commitments, net of future minimum rentals to be received under noncancellable subleases, as of December 31, 2000 for all noncancellable operating leases are as follows:

Period	Total	Terminals	Equipment and Other
	(\$ thousands)		
2001	\$ 12,832	\$ 11,273	\$ 1,559
2002	10,870	9,684	1,186
2003	7,622	7,385	237
2004	5,178	5,166	12
2005	4,009	3,997	12
Thereafter	9,258	9,253	5
	<u>\$ 49,769</u>	<u>\$ 46,758</u>	<u>\$ 3,011</u>

Certain of the leases are renewable for substantially the same rentals for varying periods. Future minimum rentals to be received under noncancellable subleases totaled approximately \$3.7 million at December 31, 2000.

The future minimum payments under capitalized leases at December 31, 2000 consisted of the following (\$ thousands):

2001	\$ 25,591
2002	14,573
Thereafter	—
Total minimum lease payments	<u>40,164</u>
Amounts representing interest	2,055
Present value of net minimum leases included in long-term debt – Note G	<u>\$ 38,109</u>

Assets held under capitalized leases are included in property, plant and equipment as follows:

	December 31	
	2000	1999
	(\$ thousands)	
Revenue equipment	\$ 76,978	\$ 84,655
Structures and other equipment	742	11,435
	<u>77,720</u>	<u>96,090</u>
Less accumulated amortization	<u>39,278</u>	<u>34,360</u>
	<u>\$ 38,442</u>	<u>\$ 61,730</u>

The revenue equipment leases have remaining terms from one to two years and contain renewal or fixed price purchase options. The lease agreements require the lessee to pay property taxes, maintenance and operating expenses. Lease amortization is included in depreciation expense.

Capital lease obligations of \$26.1 million and \$25.6 million were incurred for the years ended December 31, 1999 and 1998, respectively. No capital lease obligations were incurred in the year ended December 31, 2000.

Commitments to purchase revenue equipment, which are cancellable by the Company if certain conditions are met, aggregated approximately \$26.0 million at December 31, 2000.

Note K - Legal Proceedings and Environmental Matters and Other Events

Various legal actions, the majority of which arise in the normal course of business, are pending. None of these legal actions are expected to have a material adverse effect on the Company's financial condition, cash flows or results of operations. The Company maintains liability insurance against certain risks arising out of the normal course of its business, subject to certain self-insured retention limits.

The Company's subsidiaries store some fuel for their tractors and trucks in approximately 82 underground tanks located in 26 states. Maintenance of such tanks is regulated at the federal and, in some cases, state levels. The Company believes that it is in substantial compliance with all such regulations. The Company is not aware of any leaks from such tanks that could reasonably be expected to have a material adverse effect on the Company.

The Company has received notices from the EPA and others that it has been identified as a potentially responsible party ("PRP") under the Comprehensive Environmental Response

Compensation and Liability Act or other federal or state environmental statutes at several hazardous waste sites. After investigating the Company's or its subsidiaries' involvement in waste disposal or waste generation at such sites, the Company has either agreed to de minimis settlements (aggregating approximately \$340,000 over the last 12 years), or believes its obligations with respect to such sites would involve immaterial monetary liability, although there can be no assurances in this regard.

As of December 31, 2000, the Company has accrued approximately \$2.7 million to provide for environmental-related liabilities. The Company's environmental accrual is based on management's best estimate of the actual liability. The Company's estimate is founded on management's experience in dealing with similar environmental matters and on actual testing performed at some sites. Management believes that the accrual is adequate to cover environmental liabilities based on the present environmental regulations. Accruals for environmental liability are included in the balance sheet as accrued expenses.

On October 30, 1995, Treadco filed a lawsuit in Arkansas State Court, alleging that Bandag Incorporated ("Bandag") and certain of its officers and employees had violated Arkansas statutory and common law in attempting to solicit Treadco's employees to work for Bandag or its competing franchisees and attempting to divert customers from Treadco. The Federal District Court ruled that under terms of Treadco's franchise agreements with Bandag, all of the issues involved in Treadco's lawsuit against Bandag were to be decided by arbitration. The arbitration hearing began September 21, 1998 and in December 1998, prior to the completion of the arbitration, Treadco entered into a settlement with Bandag and certain of Bandag's current and former employees. Under the settlement terms, Treadco received a one-time payment of \$9,995,000 in settlement of all the Company's claims. The settlement resulted in other income for Treadco of \$9,124,000. The settlement payment was used to reduce Treadco's outstanding borrowings under its Revolving Credit Agreement, which was ultimately terminated on June 25, 1999.

Note L - Pension and Other Postretirement Benefit Plans

The Company and its subsidiaries have noncontributory defined benefit pension plans covering substantially all noncontractual employees. Benefits are generally based on years of service and employee compensation. Contributions are made based upon at least the minimum amounts required to be funded under provisions of the Employee Retirement Income Security Act of 1974, with the maximum amounts not to exceed the maximum amount deductible under the Internal Revenue Code. The plans' assets are held in trust funds and are primarily invested in equity and fixed income securities.

Additionally, the Company participates in several multiemployer plans which provide defined benefits to the Company's union employees. In the event of insolvency or reorganization, plan terminations or withdrawal by the Company from the multiemployer plans, the Company may be liable for a portion of the multiemployer plan's unfunded vested benefits, the amount of which, if any, has not been determined, but which would be material.

During 1999, the Company's and certain subsidiaries' defined benefit pension plans

were amended to reduce early retirement incentives and to change the benefit formula from an annuity formula to a lump-sum formula.

The Company also sponsors other postretirement benefit plans that provide supplemental medical benefits, life insurance, accident and vision care to certain full-time officers of the Company and certain subsidiaries. The plans are noncontributory, with the Company generally paying 80% of covered charges incurred by participants of the plan.

Notes to Consolidated Financial Statements, *continued*

The following is a summary of the changes in benefit obligations and plan assets for the defined benefit plans and other postretirement benefit plans:

	Year Ended December 31			
	Pension Benefits		Other Benefits	
	2000	1999	2000	1999
	(\$ thousands)			
Change in benefit obligation				
Benefit obligation at beginning of year	\$ 158,401	\$ 180,881	\$ 5,188	\$ 5,630
Service cost	7,729	6,025	56	64
Interest cost	11,998	11,508	489	389
Amendments	—	(10,789)	—	(48)
Actuarial (gain) loss and other	3,453	(11,094)	1,532	(363)
Benefits and expenses paid	(23,232)	(18,130)	(562)	(484)
Benefit obligation at end of year	158,349	158,401	6,703	5,188
Change in plan assets				
Fair value of plan assets at beginning of year	213,986	198,982	—	—
Actual return on plan assets and other	427	30,247	—	—
Employer contribution	1,106	2,887	562	484
Benefits and expenses paid	(23,232)	(18,130)	(562)	(484)
Fair value of plan assets at end of year	192,287	213,986	—	—
Funded status	33,938	55,585	(6,703)	(5,188)
Unrecognized net actuarial (gain) loss	(1,425)	(25,087)	1,377	(179)
Unrecognized prior service cost (credit)	(7,892)	(8,779)	563	695
Unrecognized net transition obligation (asset) and other	(43)	(58)	1,623	1,743
Prepaid (accrued) benefit cost	\$ 24,578	\$ 21,661	\$ (3,140)	\$ (2,929)

At December 31, 2000, the net pension asset is reflected in the accompanying financial statements as a noncurrent asset of \$24.8 million, included in other assets and a current liability of \$0.2 million, included in accrued expenses.

At December 31, 1999, the net pension asset is reflected in the accompanying financial

statements as a noncurrent asset of \$21.7 million, included in other assets.

At December 31, 2000, Treadco's defined benefit pension plan had pension benefit obligations of \$5.5 million and plan assets with a fair value of \$4.8 million. At December 31, 1999, Treadco's defined benefit pension plan had pension benefit obligations

of \$4.8 million and plan assets with a fair value of \$4.6 million.

At December 31, 2000, the pension plans' assets included 829,408 shares of the Company's Common Stock, which had a fair market value of \$15.2 million. There were no dividends paid on the Company's Common Stock during 2000 or 1999.

Assumptions used in determining net periodic benefit cost for the defined benefit plans and other postretirement benefit plans were:

	Year Ended December 31					
	Pension Benefits			Other Benefits		
	2000	1999	1998	2000	1999	1998
Weighted-average assumptions						
Discount rate	7.7%	7.9%	6.9%	7.7%	7.9%	6.9%
Expected return on plan assets	9.0% - 10.0%	9.0% - 10.0%	10.0%	—	—	—
Rate of compensation increase	3.0% - 4.0%	3.0% - 4.0%	3.0% - 4.0%	—	—	—

The weighted-average annual assumed rate of increase in the per capita cost of covered benefits (in health care cost trend) ranges from 6.0% to 6.3% for 2000 and is assumed to decrease gradually to a range of 4.5% to 5.0% in 2007 and later.

Notes to Consolidated Financial Statements, *continued*

A summary of the components of net periodic benefit cost for the defined benefit plans and other postretirement plans follows:

	Year Ended December 31					
	Pension Benefits			Other Benefits		
	2000	1999	1998	2000	1999	1998
	(\$ thousands)					
Components of net periodic benefit cost						
Service cost	\$ 7,729	\$ 6,025	\$ 7,953	\$ 56	\$ 64	\$ 65
Interest cost	11,998	11,508	11,409	489	389	377
Expected return on plan assets	(19,217)	(17,591)	(16,842)	—	—	—
Transition (asset) obligation recognition	(6)	(4)	(4)	135	135	135
Amortization of prior service cost (credit)	(895)	(895)	74	131	131	131
Recognized net actuarial loss (gain) and other	(2,079)	361	1,369	(23)	(2)	(19)
Net periodic benefit cost	(2,470)	(596)	3,959	788	717	689
Multiemployer plans	75,821	68,211	66,355	—	—	—
	\$ 73,351	\$ 67,615	\$ 70,314	\$ 788	\$ 717	\$ 689

The health care cost trend rates have a significant effect on the amounts reported for the health care plans. A one-percentage-point change in assumed health care cost trend rates would have the following effects for the year ended December 31, 2000:

	1% Increase	1% Decrease
	(\$ thousands)	
Effect on total of service and interest cost components	73	(60)
Effect on postretirement benefit obligation	871	(727)

The Company has deferred compensation agreements with certain executives for which liabilities aggregating \$3.5 million and \$3.1 million as of December 31, 2000 and 1999, respectively, have been recorded. The deferred compensation agreements include a provision which immediately vests all benefits and, at the executive's election, provides for a lump-sum payment upon a change-in-control of the Company.

The Company also has a supplemental benefit plan for the purpose of supplementing benefits under the Company's defined benefit plans. The plan will pay sums in addition to amounts payable under the retirement plans to eligible participants. Participation in the plan is limited to employees of the Company who are participants in the Company's retirement plans and who are designated as participants in the plan by the Company's Board of Directors. As of December 31, 2000 and 1999, the Company has liabilities of \$5.7 million and \$5.4 million, respectively, for future costs under this plan reflected in the accompanying consolidated financial statements in other liabilities. The supplemental benefit plan includes a provision that benefits accrued under the plan will be paid in the

form of a lump sum following a change-in-control of the Company.

An additional benefit plan provides certain death and retirement benefits for certain officers and directors of an acquired company and its former subsidiaries. The Company has liabilities of \$2.7 million and \$5.4 million at December 31, 2000 and 1999, respectively, for future costs under this plan reflected as other liabilities in the accompanying consolidated financial statements. The Company has insurance policies on the participants in amounts which are sufficient to fund a substantial portion of the benefits under the plan.

The Company has various defined contribution plans which cover substantially all of its employees. The plans permit participants to defer a portion of their salary up to a maximum, ranging by plan from 12% to 15% as provided in Section 401(k) of the Internal Revenue Code. The Company matches a portion of participant contributions up to a specified compensation limit ranging from 0% to 6% in 2000. The plans also allow for discretionary Company contributions determined annually. The Company's expense

for the defined contribution plans totaled \$4.0 million for 2000, \$2.7 million for 1999 and \$1.8 million for 1998.

In addition, the Company's union employees and union retirees are provided health care and other benefits through defined benefit multiemployer plans administered and funded based on the applicable labor agreement. The Company's obligation is determined based on the applicable labor agreement and does not extend directly to employees or retirees. The cost of such benefits cannot be readily separated between retirees and active employees. The aggregate contribution to the multiemployer health and welfare benefit plans totaled approximately \$73.6 million, \$69.8 million and \$66.0 million for the years ended December 31, 2000, 1999 and 1998, respectively.

The Company has a performance award program available to the officers of ABC. Units awarded will be initially valued at the closing price per share of the Company's Common Stock on the date awarded. The vesting provisions and the return-on-equity target will be set upon award. No awards have been granted under this program. Treadco had a

Notes to Consolidated Financial Statements, *continued*

similar performance award plan under which, during 1995, 30,000 and 15,000 units were granted to Treadco's President and Executive Vice President, respectively. During 1998, Treadco awarded 855 and 428 units to its President and Executive Vice President, respectively. During 1999, Treadco paid \$0.4 million to its President and Executive Vice President under the plan prior to the plan's termination on April 27, 1999.

During 1998, the Company adopted a Voluntary Savings Plan ("VSP"). The VSP is a nonqualified deferred compensation plan for certain executives of the Company. Eligible employees are allowed to defer receipt of a portion of their regular compensation, incentive compensation or supplemental retirement payments and other bonuses by making an election before the compensation is payable. In addition, the Company credits participants' accounts with matching contributions and rates of return based on

investment indexes selected by the participants. Salary deferrals, Company match and investment earnings are considered part of the general assets of the Company until paid. As of December 31, 2000, the Company has recorded liabilities of \$12.2 million in other liabilities and assets of \$12.2 million in other assets associated with the plan. As of December 31, 1999, the Company had recorded liabilities of \$1.7 million in other liabilities and assets of \$1.7 million in other assets.

Note M - Operating Segment Data

The Company used the "management approach" to determine its reportable operating segments as well as to determine the basis of reporting the operating segment information. The management approach focuses on financial information that the Company's management uses to make decisions about operating matters. Management uses operating revenues, operating expense categories, operating ratios, operating income and key operating statistics to evaluate performance and allocate resources to the Company's operating segments.

During the periods being reported on, the Company operated in four defined reportable operating segments: (1) ABF; (2) G.I. Trucking; (3) Clipper; and (4) Treadco (which was contributed to Wingfoot on October 31, 2000) (see Note R). A discussion of the services from which each reportable segment derives its revenues is as follows:

ABF is headquartered in Fort Smith, Arkansas, and is the fourth largest national less-than-

truckload ("LTL") motor carrier in the United States based on 2000 revenues as reported to the U.S. Department of Transportation ("D.O.T."). ABF provides direct service to over 98.6% of the cities in the United States having a population of 25,000 or more. ABF offers long-haul, intrastate and regional transportation of general commodities through LTL, assured services and expedited shipments.

G.I. Trucking is headquartered in Brea, California, and is one of the five largest western states-based non-union regional LTL motor carriers. G.I. Trucking offers one- to three-day regional service through service centers and agents in the Western and Southwestern regions. G.I. Trucking provides transcontinental service through a partnership with three other regional carriers through three major hub terminals located throughout the Midwest and East Coast.

Clipper is headquartered in Lemont, Illinois. Clipper offers domestic intermodal freight services, utilizing transportation movement on the rail and over the road.

On October 31, 2000, the Company contributed substantially all of the assets and liabilities of Treadco to Wingfoot (see Note R).

The Company's other business activities and operating segments that are not reportable include FleetNet America LLC, a third-party, vehicle maintenance company; Arkansas Best Corporation, the parent holding company; and Transport Realty, Inc., a real estate subsidiary of the Company, as well as other subsidiaries.

The Company eliminates intercompany transactions in consolidation. However, the information used by the Company's management with respect to its reportable segments is before intersegment eliminations of revenues and expenses. Intersegment revenues and expenses are not significant.

Further classifications of operations or revenues by geographic location beyond the descriptions provided above is impractical and is, therefore, not provided. The Company's foreign operations are not significant.

The following tables reflect reportable operating segment information for the Company as well as a reconciliation of reportable segment information to the Company's consolidated operating revenues, operating expenses and operating income.

	Year Ended December 31		
	2000	1999	1998
	(\$ thousands)		
Operating Revenues			
ABF Freight System, Inc.	\$ 1,379,280	\$ 1,277,093	\$ 1,175,213
G.I. Trucking Company	161,897	137,409	124,547
Clipper	130,242	112,237	122,528
Treadco, Inc.	158,269	186,602	181,293
Other revenues and eliminations	9,879	8,245	3,822
Total consolidated operating revenues	\$ 1,839,567	\$ 1,721,586	\$ 1,607,403

Notes to Consolidated Financial Statements, *continued*

	Year Ended December 31		
	2000	1999	1998
	(\$ thousands)		
Operating Expenses and Costs			
ABF Freight System, Inc.			
Salaries and wages	\$ 860,447	\$ 818,928	\$ 781,730
Supplies and expenses	173,749	140,257	126,340
Operating taxes and licenses	41,004	37,962	37,010
Insurance	22,515	20,811	19,889
Communications and utilities	14,950	15,808	14,258
Depreciation and amortization	35,947	30,409	25,967
Rents and purchased transportation	93,856	101,849	98,206
Other	3,538	4,887	6,318
(Gain) on sale of revenue equipment	(568)	(787)	(2,114)
	1,245,438	1,170,124	1,107,604
G.I. Trucking Company			
Salaries and wages	76,024	64,288	58,847
Supplies and expenses	15,154	11,061	10,643
Operating taxes and licenses	3,419	3,251	2,574
Insurance	3,982	3,736	3,970
Communications and utilities	2,091	1,773	1,672
Depreciation and amortization	4,833	3,601	3,157
Rents and purchased transportation	48,627	44,362	39,094
Other	3,907	3,419	3,025
(Gain) on sale of revenue equipment	(55)	(117)	(66)
	157,982	135,374	122,916
Clipper			
Cost of services	111,302	96,433	107,386
Selling, administrative and general	17,322	14,381	16,280
(Gain) on sale of revenue equipment	(3)	(33)	(64)
	128,621	110,781	123,602
Treadco, Inc.			
Cost of services	105,379	128,390	127,933
Selling, administrative and general	48,219	54,622	50,868
	153,598	183,012	178,801
Other expenses and eliminations	13,776	12,588	4,503
Total consolidated operating expenses and costs	\$ 1,699,415	\$ 1,611,879	\$ 1,537,426
Operating Income (Loss)			
ABF Freight System, Inc.	\$ 133,842	\$ 106,969	\$ 67,609
G.I. Trucking Company	3,915	2,035	1,631
Clipper	1,621	1,456	(1,074)
Treadco, Inc.	4,671	3,590	2,492
Other income (loss) and eliminations	(3,897)	(4,343)	(681)
Total consolidated operating income (loss)	\$ 140,152	\$ 109,707	\$ 69,977

Notes to Consolidated Financial Statements, *continued*

The following tables provide asset, capital expenditure and depreciation and amortization information by reportable operating segment:

	Year Ended December 31		
	2000	1999	1998
	<i>(\$ thousands)</i>		
Identifiable Assets			
ABF Freight System, Inc.	\$ 505,147	\$ 469,282	\$ 406,430
G.I. Trucking Company	57,845	51,049	39,859
Clipper	47,863	41,371	47,407
Treadco, Inc. (see Note R)	–	90,472	107,370
Investment in Wingfoot (see Note R)	59,341	–	–
Other and eliminations	126,928	79,755	106,264
Total consolidated identifiable assets	\$ 797,124	\$ 731,929	\$ 707,330
Capital Expenditures (Gross)			
ABF Freight System, Inc.	\$ 71,337	\$ 49,342	\$ 58,364
G.I. Trucking Company	11,693	7,946	11,730
Clipper	4,346	5,309	2,805
Treadco, Inc. (see Note R)	3,916	9,801	11,205
Other and eliminations	2,293	3,811	2,342
Total consolidated capital expenditures (gross)	\$ 93,585	\$ 76,209	\$ 86,446
Depreciation and Amortization Expense			
ABF Freight System, Inc.	\$ 37,746	\$ 31,655	\$ 27,214
G.I. Trucking Company	4,781	3,552	3,260
Clipper	1,995	1,473	1,408
Treadco, Inc. (see Note R)	5,255	6,522	6,902
Other and eliminations	6,677	6,559	8,825
Total consolidated depreciation and amortization expense	\$ 56,454	\$ 49,761	\$ 47,609

Notes to Consolidated Financial Statements, *continued*

Note N - Financial Instruments

Interest Rate Instruments

In February 1998, the Company entered into an interest rate swap effective April 1, 1998. The swap agreement is a contract to exchange variable interest rate payments for fixed rate payments over the life of the instrument. The

notional amount is used to measure interest to be paid or received and does not represent the exposure to credit loss. The purpose of the swap is to limit the Company's exposure to increases in interest rates on the notional amount of bank borrowings over the term of the swap. The fixed interest rate under the

swap is 5.845% plus the Credit Agreement margin (currently 0.55%). This instrument is not recorded on the balance sheet of the Company. Details regarding the swap, as of December 31, 2000, are as follows:

Notional Amount	Maturity	Rate Paid	Rate Received	Fair Value (2)
\$110.0 million	April 1, 2005	5.845% Plus Credit Agreement Margin (currently 0.55%)	LIBOR rate (1) Plus Credit Agreement Margin (currently 0.55%)	(\$0.1) million

(1) LIBOR rate is determined two London Banking Days prior to the first day of every month and continues up to and including the maturity date.
(2) The fair value is an amount estimated by Societe Generale ("process agent") that the Company would have paid at December 31, 2000 to terminate the agreement.

Fair Value of Financial Instruments

The following methods and assumptions were used by the Company in estimating its fair value disclosures for all financial instruments, except for the interest rate swap agreement disclosed above:

Cash and Cash Equivalents. The carrying amount reported in the balance sheets for

cash and cash equivalents approximates its fair value.

Long- and Short-Term Debt. The carrying amounts of the Company's borrowings under its Revolving Credit Agreements approximate their fair values, since the interest rate under these agreements is variable. Also, the carrying amount of long-term debt was estimated to approximate their fair values,

with the exception of the Subordinated Debentures and Treadco equipment debt, which are estimated using current market rates. Treadco equipment debt is not included as of December 31, 2000 because of the contribution of substantially all of Treadco's assets and liabilities to Wingfoot on October 31, 2000 (see Note R).

The carrying amounts and fair value of the Company's financial instruments at December 31 are as follows:

	2000		1999	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
	(\$ thousands)			
Cash and cash equivalents	\$ 36,742	\$ 36,742	\$ 4,319	\$ 4,319
Short-term debt	\$ 21	\$ 21	\$ 1,166	\$ 1,080
Long-term debt	\$ 138,814	\$ 141,451	\$ 135,780	\$ 132,648

Notes to Consolidated Financial Statements, *continued*

Note 0 - Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share:

	2000	1999	1998
	<i>(\$ thousands, except per share data)</i>		
Numerator:			
Numerator for basic earnings per share –			
Net income	\$ 76,155	\$ 50,396	\$ 28,675
Preferred Stock dividends	(4,122)	(4,298)	(4,298)
Numerator for basic earnings per share –			
Net income available to common stockholders	72,033	46,098	24,377
Effect of dilutive securities	4,122	4,298	4,298
Numerator for diluted earnings per share –			
Net income available to common stockholders	\$ 76,155	\$ 50,396	\$ 28,675
Denominator:			
Denominator for basic earnings per			
share – weighted-average shares	19,881,875	19,671,130	19,608,963
Effect of dilutive securities:			
Preferred Stock	3,530,183	3,796,852	3,796,852
Employee stock options	625,162	464,839	287,107
Denominator for diluted earnings per			
share – adjusted weighted-average shares			
and assumed conversions	24,037,220	23,932,821	23,692,922
NET INCOME (LOSS) PER COMMON SHARE			
Basic:			
Continuing operations	\$ 3.62	\$ 2.38	\$ 1.37
Discontinued operations	–	(0.04)	(0.13)
NET INCOME PER SHARE	\$ 3.62	\$ 2.34	\$ 1.24
AVERAGE COMMON SHARES			
OUTSTANDING (BASIC)	19,881,875	19,671,130	19,608,963
Diluted:			
Continuing operations	\$ 3.17	\$ 2.14	\$ 1.32
Discontinued operations	–	(0.03)	(0.11)
NET INCOME PER SHARE	\$ 3.17	\$ 2.11	\$ 1.21
AVERAGE COMMON SHARES			
OUTSTANDING (DILUTED)	24,037,220	23,932,821	23,692,922
CASH DIVIDENDS PAID PER COMMON SHARE	\$ –	\$ –	\$ –

Notes to Consolidated Financial Statements, *continued*

Note P - Quarterly Results of Operations (Unaudited)

The tables below present unaudited quarterly financial information for 2000 and 1999:

	2000			
	March 31	Three Months Ended		December 31
		June 30	September 30	
	<i>(\$ thousands, except per share data)</i>			
Operating revenues	\$ 443,015	\$ 471,987	\$ 488,468	\$ 436,097
Operating expenses and costs	416,734	436,896	444,073	401,712
Operating income	26,281	35,091	44,395	34,385
Other income (expense) – net	(3,726)	(4,699)	(4,928)	2,324
Income taxes	9,383	12,643	16,142	14,800
Income from continuing operations	13,172	17,749	23,325	21,909
Loss from discontinued operations	–	–	–	–
Net income	<u>\$ 13,172</u>	<u>\$ 17,749</u>	<u>\$ 23,325</u>	<u>\$ 21,909</u>
Net income per common share, basic: (1)				
Continuing operations	\$ 0.61	\$ 0.84	\$ 1.12	\$ 1.04
Discontinued operations	–	–	–	–
Net income per share	<u>\$ 0.61</u>	<u>\$ 0.84</u>	<u>\$ 1.12</u>	<u>\$ 1.04</u>
Average shares outstanding	<u>19,763,133</u>	<u>19,785,000</u>	<u>19,882,056</u>	<u>20,097,309</u>
Net income per common share, diluted: (2)				
Continuing operations	\$ 0.55	\$ 0.74	\$ 0.97	\$ 0.90
Discontinued operations	–	–	–	–
Net income per share	<u>\$ 0.55</u>	<u>\$ 0.74</u>	<u>\$ 0.97</u>	<u>\$ 0.90</u>
Average shares outstanding	<u>24,088,802</u>	<u>24,081,375</u>	<u>24,081,674</u>	<u>24,445,404</u>

	1999			
	March 31	Three Months Ended		December 31
		June 30	September 30	
	<i>(\$ thousands, except per share data)</i>			
Operating revenues	\$ 394,374	\$ 418,905	\$ 452,850	\$ 455,457
Operating expenses and costs	376,667	393,600	419,996	421,616
Operating income	17,707	25,305	32,854	33,841
Other expense – net	(4,821)	(6,172)	(5,445)	(5,632)
Income taxes	5,408	8,036	11,333	11,678
Income from continuing operations	7,478	11,097	16,076	16,531
Loss from discontinued operations	(664)	–	–	(122)
Net income	<u>\$ 6,814</u>	<u>\$ 11,097</u>	<u>\$ 16,076</u>	<u>\$ 16,409</u>
Net income (loss) per common share, basic: (1)				
Continuing operations	\$ 0.32	\$ 0.51	\$ 0.76	\$ 0.78
Discontinued operations	(0.03)	–	–	–
Net income per share	<u>\$ 0.29</u>	<u>\$ 0.51</u>	<u>\$ 0.76</u>	<u>\$ 0.78</u>
Average shares outstanding	<u>19,613,653</u>	<u>19,632,533</u>	<u>19,691,666</u>	<u>19,746,666</u>
Net income (loss) per common share, diluted: (2)				
Continuing operations	\$ 0.32	\$ 0.47	\$ 0.67	\$ 0.68
Discontinued operations	(0.03)	–	–	–
Net income per share	<u>\$ 0.29</u>	<u>\$ 0.47</u>	<u>\$ 0.67</u>	<u>\$ 0.68</u>
Average shares outstanding	<u>23,582,137</u>	<u>23,780,913</u>	<u>24,102,750</u>	<u>24,265,481</u>

(1) Gives consideration to Preferred Stock dividends of \$1.0 million per quarter for the third and fourth quarters of 2000 and \$1.1 million per quarter for the first and second quarters of 2000 and all four quarters of 1999.

(2) For all quarters in 2000 and 1999, conversion of Preferred Stock into Common is assumed.

Notes to Consolidated Financial Statements, *continued*

Note Q - Acquisition of Minority Interest in Treadco, Inc.

On January 22, 1999, the Company announced that it had submitted a formal proposal to Treadco's Board of Directors under which the outstanding shares of Treadco's common stock not owned by the Company would be acquired for \$9.00 per share in cash. The announcement stated that the proposal had the support of Shapiro Capital Management Company, Inc., Treadco's largest independent stockholder, which beneficially owned 1,132,775 shares (or approximately 22%) of the common stock of Treadco. On March 15, 1999, the Company and Treadco signed a definitive merger agreement for the acquisition of all shares of Treadco's stock not owned by the Company for \$9.00 per share

in cash via a tender offer. The tender offer commenced on March 23, 1999 and closed on April 20, 1999. A total of approximately 2,457,000 shares were tendered to the Company. Including the tendered shares, the Company owned approximately 98% of Treadco at the closing of the tender. At a June 10, 1999 special meeting, the stockholders of Treadco, Inc. approved the merger of Treadco Acquisition Corporation, a wholly owned subsidiary of the Company, into Treadco, Inc. This transaction resulted in Treadco, Inc. becoming a wholly owned subsidiary of the Company. Subject to the terms of the merger agreement, shares of common stock not tendered were converted

into the right to receive \$9.00 per share. As a result of the merger, the Company voluntarily delisted Treadco, Inc.'s common stock from trading on The Nasdaq Stock Market on June 10, 1999. The cost of the Treadco shares and related expenses of \$23.7 million was funded with the Company's Revolving Credit Facility. The acquisition of the Treadco stock was accounted for as a purchase. The application of purchase accounting to the acquired assets and liabilities of Treadco resulted in the elimination of Treadco's goodwill of approximately \$12.0 million and a reduction of Treadco's fixed assets of approximately \$4.0 million.

Pro forma information (as if the acquisition and related transactions were completed at the beginning of their respective periods) for the years ended December 31, 1999 and 1998 is as follows:

	Year Ended December 31	
	1999	1998
	<i>(\$ thousands, except per share data)</i>	
Operating revenues	\$ 1,721,586	\$ 1,607,403
Net income	\$ 50,217	\$ 32,161
Net income per share (diluted)	\$ 2.10	\$ 1.36

Note R - Contribution of Treadco's Assets and Liabilities to Wingfoot

On September 13, 2000, Treadco entered into an agreement with Goodyear to form a new limited liability company called Wingfoot Commercial Tire Systems, LLC. The transaction closed on October 31, 2000. Effective October 31, 2000, Treadco contributed substantially all of its assets and liabilities to Wingfoot in a non-taxable transaction in exchange for a 19% ownership in Wingfoot. Goodyear contributed substantially all of the assets and liabilities of its Commercial Tire and Service Centers and Brad Ragan Tire Centers to Wingfoot in exchange for an 81% interest in Wingfoot. The final ownership percentages for Treadco and Goodyear were based upon the terms of the agreement.

The Company has the right, at any time after April 30, 2003 and before April 30, 2004, to sell its interest in Wingfoot to Goodyear for a cash "Put Price" equal to approximately \$74.0 million. Goodyear has the right, at any time after April 30, 2003 until October 31, 2004, to purchase the Company's entire interest, for cash, at a "Call Price" equal to the "Put Price" plus \$5.0 million.

The transaction was accounted for using fair value accounting, as prescribed by the EITF Issue 00-5, which resulted in 81% of the fair value gain being recognized in the fourth quarter of 2000. After considering the costs associated with the transaction, the net gain

recognized by the Company was \$5.0 million. The Company's investment in Wingfoot is accounted for at fair value and has a balance at December 31, 2000 of \$59.3 million. The Company will account for its investment under the equity method. As provided in the agreement, during the term of the "Put," the Company will not share in the profits or losses of Wingfoot.

Stockholder Information

Transfer Agent and Registrar

Computershare Investor Services is the stock transfer agent and registrar for the Company's stock. Computershare will respond to questions on lost stock certificates, change of ownership and change of address.

Direct inquiries to:

Computershare Investor Services

P. O. Box 1689

Chicago, IL 60690-1689

312-588-4141

Email: web.queries@computershare.com

Internet: www-us.computershare.com

Stock Listing

The Nasdaq Stock Market/Nasdaq National Market

Nasdaq Symbol:

ABFS (Common)

ABFSP (Preferred)

Independent Auditors

Ernst & Young LLP

425 West Capitol - Suite 3600

Little Rock, AR 72201

Form 10-K Availability

The 2000 Form 10-K, filed with the Securities and Exchange Commission, is available to any stockholder by making a written request to:

David Humphrey

Director of Investor Relations

Arkansas Best Corporation

Post Office Box 10048

Fort Smith, AR 72917-0048.

Form 10-K, as well as other financial information, can be obtained on-line at Arkansas Best's web site located at www.arkbest.com.

Email requests for financial information should be directed to invrel@arkbest.com.

All requested financial information will be provided without charge.

Investor Inquiries

Securities analysts, portfolio managers and others needing information on the Company should contact David Humphrey, Director of Investor Relations at the corporate headquarters or call 501-785-6000.

Communications Directory

Corporate Headquarters:

Arkansas Best Corporation
3801 Old Greenwood Road
Fort Smith, AR 72903

Mailing Address:

Post Office Box 10048
Fort Smith, AR 72917-0048

Telephone: 501-785-6000

Facsimile: 501-785-6004

Internet: www.arkbest.com

Email: info@arkbest.com

Company Employees

The Company employs over 15,000 people.

Annual Meeting of Stockholders

The annual meeting of stockholders will be held at 9:00 a.m. (CDT) on Wednesday, April 25, 2001 at the corporate offices of Arkansas Best Corporation, 3801 Old Greenwood Road, Fort Smith, Arkansas. A form of proxy will be mailed on or about March 16, 2001 to each stockholder of record on February 26, 2001.

Board of Directors and Executive Officers

BOARD OF DIRECTORS

WILLIAM A. MARQUARD¹
Chairman of the Board

ROBERT A. YOUNG III
President & Chief Executive Officer

FRANK EDELSTEIN^{2,3}
Consultant to Kelso & Company
and Vice President, StoneCreek Capital

ARTHUR J. FRITZ JR.^{2,3}
Chairman, JABAR Enterprises

JOHN H. MORRIS^{1,2}
Co-Chairman, StoneCreek Capital

ALAN J. ZAKON^{1,2,3}
Private Investor

¹ Member, Executive Compensation
& Development Committee

² Member, Audit Committee

³ Member, Stock Option Committee

EXECUTIVE OFFICERS

Arkansas Best Corporation

ROBERT A. YOUNG III
President & Chief Executive Officer

LARY R. SCOTT
Executive Vice President

JERRY A. YARBROUGH
Senior Vice President -
Corporate Development

DAVID E. LOEFFLER
Vice President -
Chief Financial Officer and Treasurer

RICHARD F. COOPER
Vice President - Administration,
General Counsel and Secretary

J. LAVON MORTON
Vice President - Chief Internal Auditor

JUDY R. McREYNOLDS
Vice President - Controller

ABF Freight System, Inc.

DAVID E. STUBBLEFIELD
President & Chief Executive Officer

G.I. Trucking Company

WILLIAM T. REID
President

Clipper

WALTER D. WHITT
President & Chief Executive Officer

FleetNet America LLC

C. OREN SUMMER
President

Data-Tronics Corp.

DAVID W. HARDT
President



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